

ampli  ×  router

Post-TGE sustenance campaign

December, 2024

Post-TGE sustenance campaign

Results

- ◆ **Campaign Budget**
\$25000
- ◆ **Campaign Duration**
3 Weeks (Feb 4 - Feb 25), 2025
- ◆ **Deliverables**
30 Tweets
- ◆ **Total Likes**
3527

- ◆ **Total Impressions**
300740
- ◆ **Total Retweets**
777
- ◆ **Total Comments**
741

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Results



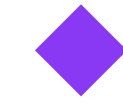
Total YouTube Views

325,800



Total YouTube Likes

20,404



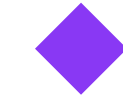
Total Watch Time:

2,877 hours



Total Referrals

10,683 (213% of promised 5,000 target)



CAC

6\$ (Sticky users who played the game for more than 1 day)



Presale Performance

500 SOL raised in 48 hours, with soft cap of 222 SOL reached in under 3 hours

What is Router?

- ◆ Router Protocol is like a bridge between different blockchains, helping them communicate and share information safely - similar to how a router connects different devices to the internet.
- ◆ It uses a special system called L1 Router Chain that acts like a traffic controller, making sure all messages and transactions between different blockchains happen securely and efficiently.



The USP Of Router - Nitro Swaps

- ◆ A Super-Fast Crypto Swapper Router Nitro enables instant swapping of any crypto token across different blockchain networks. It works like a high-speed digital currency exchange, making cross-chain trades quick and simple.
- ◆ Connects 35+ Different Blockchains Router Nitro bridges together more than 35 blockchain networks, including popular ones and newer chains like Sui, Bitcoin, and Tron. It acts as a universal connector in the crypto world.
- ◆ Cost-Efficient Trading Router Nitro finds the most cost-effective paths for token swaps. The system automatically selects routes with the lowest fees, making cross-chain trading more affordable for everyone.

The Challenge

\$ROUTE finally dropped on Hyper Liquid and honestly? It should've been the perfect storm. We're talking about the absolute chad of cross-chain swaps getting listed for perps on arguably the most biased DEX of this cycle. On paper, this is the kind of setup that usually has CT foaming at the mouth.

But here's the real alpha - having god-tier tech isn't enough in this market. \$ROUTE's team are absolute wizards when it comes to the backend, building some of the smoothest chain-hopping tech we've seen. But in crypto, you're running two products: your protocol AND your token. While they've been cooking up pristine infrastructure, they've been sleeping on token narrative.

The irony? Their tech is literally moving faster than their token price.

- ◆ **For comparison:** LayerZero: 5x token price since launch deBridge: 3.2x since launch \$ROUTE: Still trading at 0.8x from launch
- ◆ **Bottom line:** The protocol itself is pushing 9-figures in weekly volume but the token's price action looks like a stablecoin.

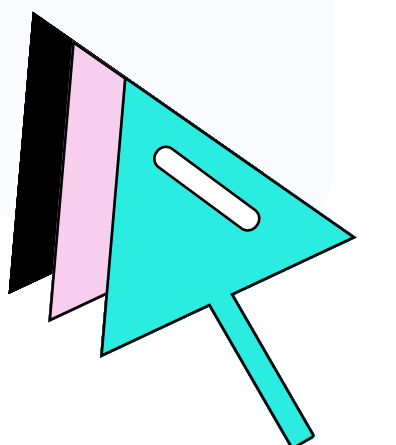
Strategy

◆ The influencer strategy was pure big brain energy:

- Targeted KOLs with 450+ tweet scores who were actively trading AI narratives
- Connected dots between AI agent infrastructure needs and ROUTE's tech
- Created FOMO by showing how AI trading bots using ROUTE were outperforming others

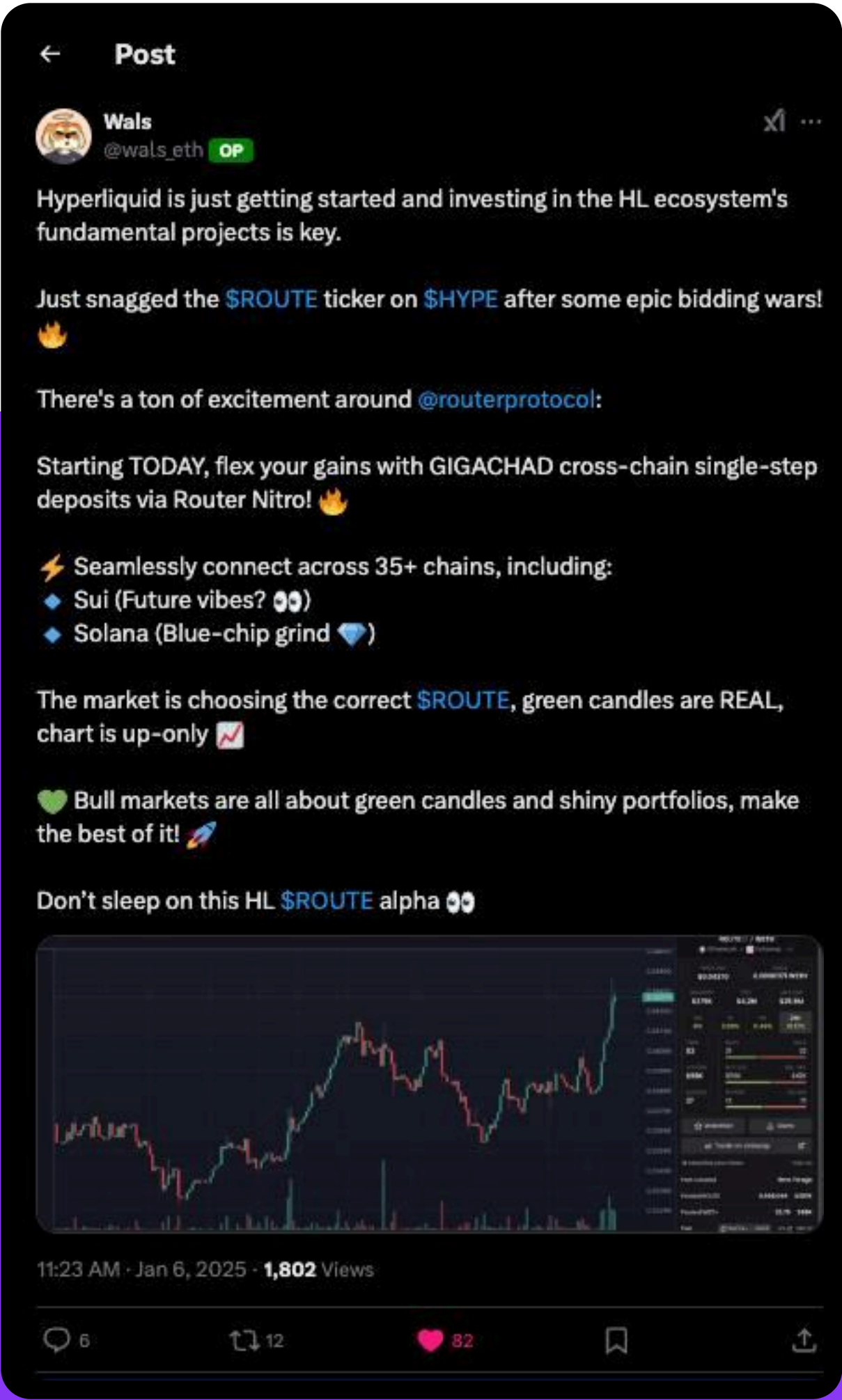
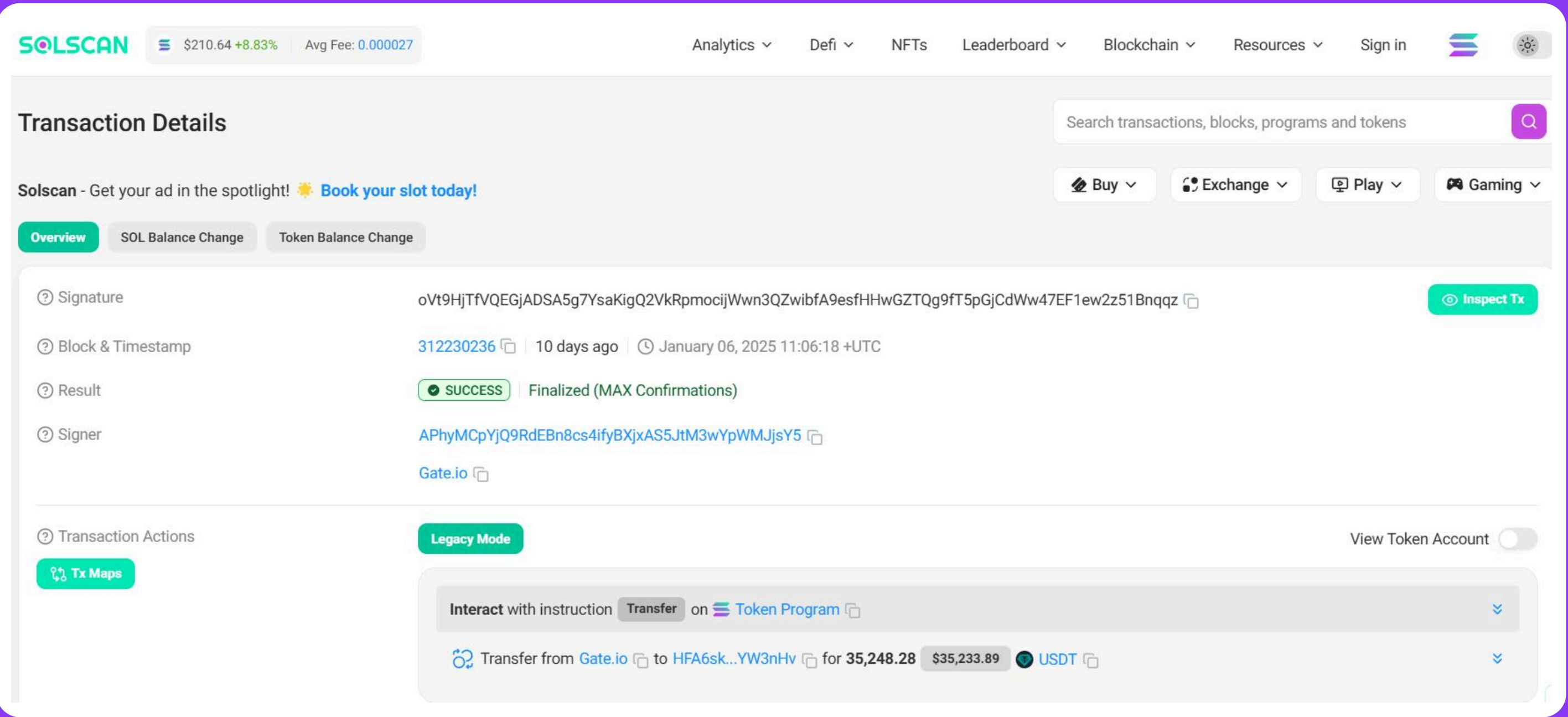
◆ The existing exchange presence (KuCoin, Gate, MEXC, Bitget) meant we weren't selling hopium - traders could instantly verify and ape in. This created a beautiful flywheel:

- AI narrative drives attention.
- Instant trading availability drives volume.
- Volume attracts more AI trading bot integrations.
- More integrations strengthen the narrative.



Speed of Execution

The entire campaign went live in **under 5 hours**.
 We received payment from Router on **Jan 6 at 11:06 pm UTC**
 and by **4:23 AM UTC**, the campaign was live.



Communication Strategy

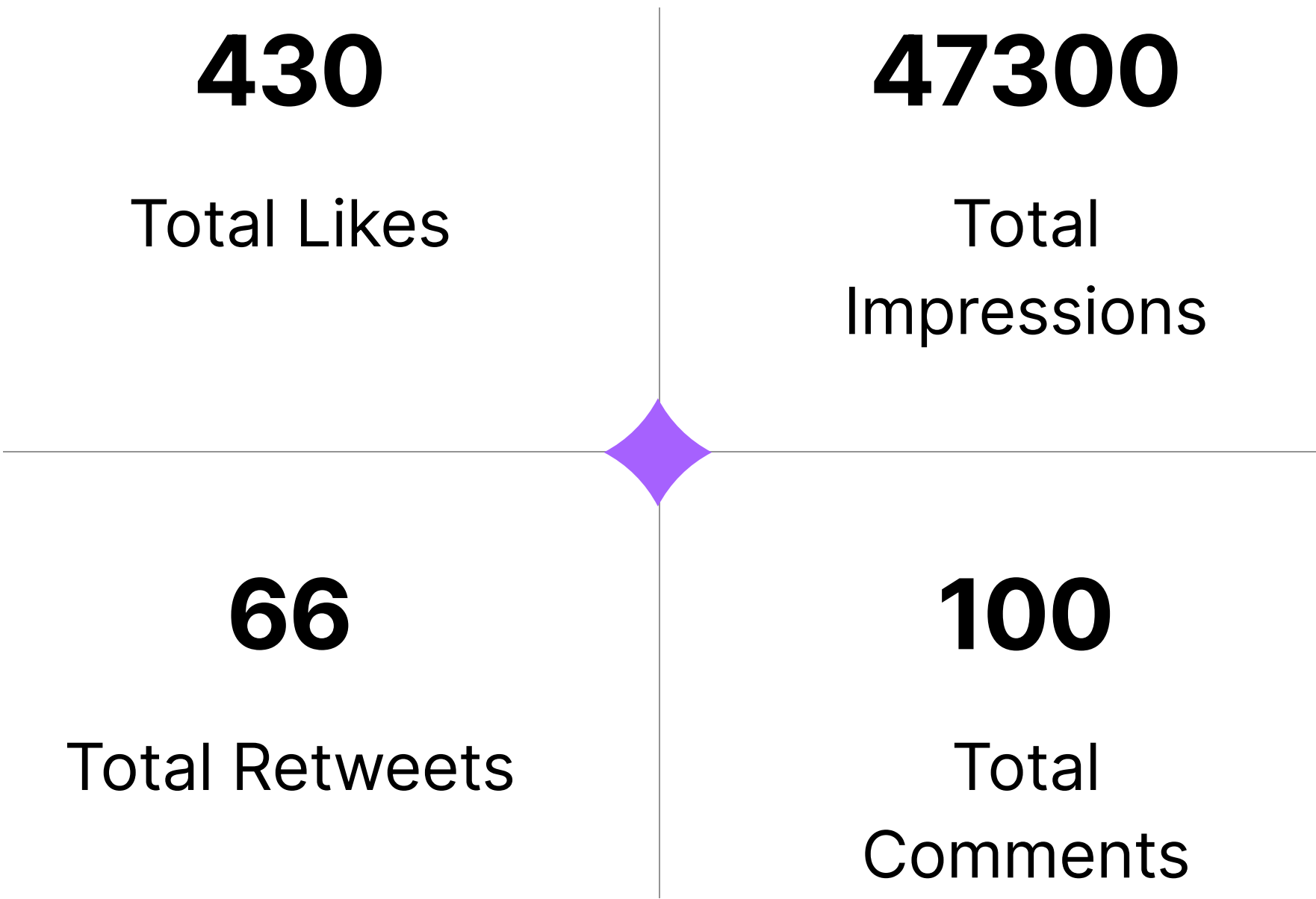
Apart from the HyperLiquid's listing, we successfully positioned \$ROUTE as the invisible infrastructure that AI agents need but nobody was talking about.

While everyone was aping into AI tokens with zero utility, we crafted a narrative showing how AI trading agents are basically crippled without cross-chain infrastructure.

- ◆ AI agents need cross-chain mobility like humans need oxygen
- ◆ Every major AI trading bot was struggling with cross-chain execution
- ◆ ROUTE's 400ms swap time literally meant AI agents could arbitrage faster than human traders

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Farmercist



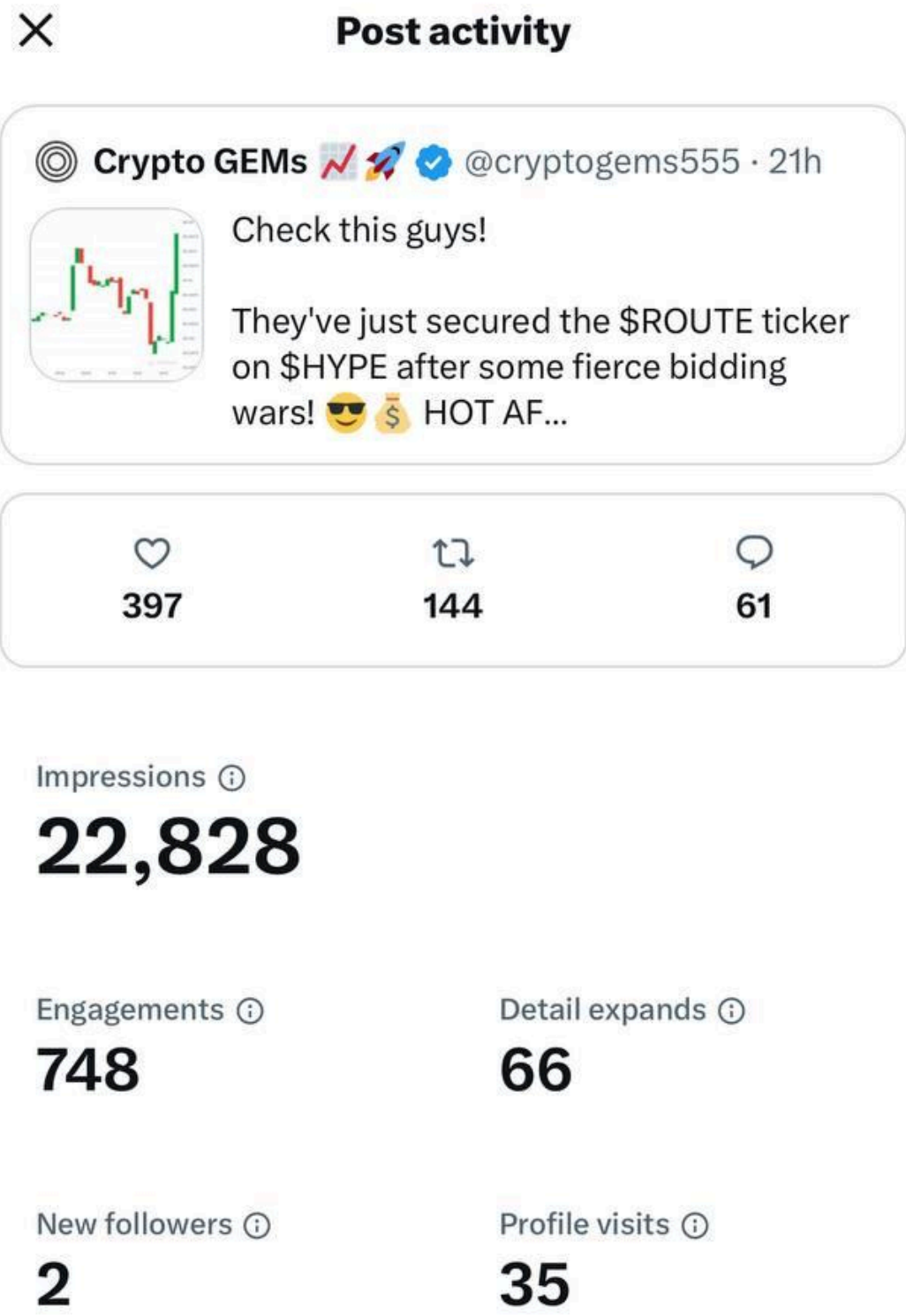
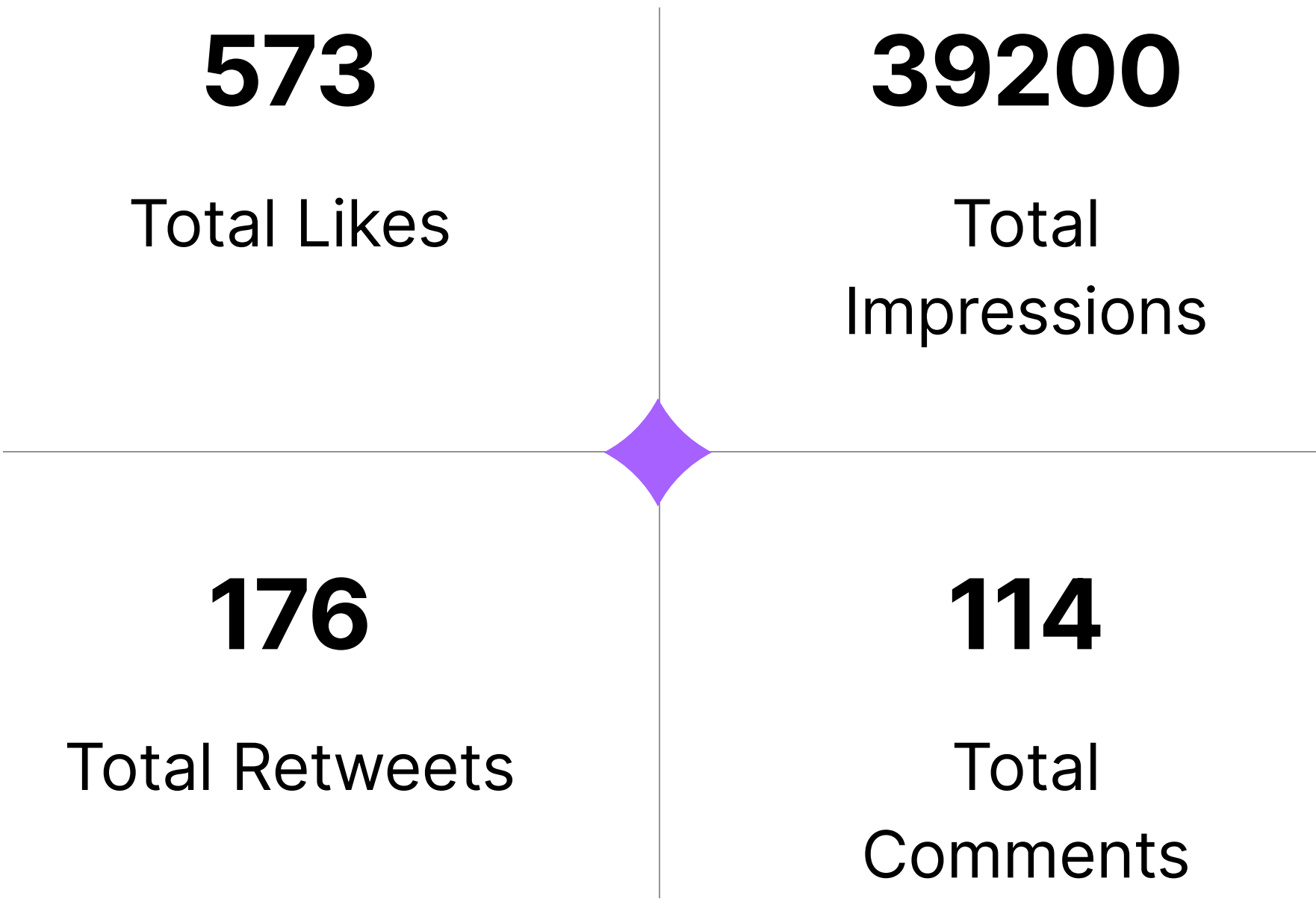
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Why this KOL outperformed In terms of impression share?

- ◆ Combined technical news with personal investment narrative
- ◆ Used "ALPHA" tag strategically
- ◆ Shared specific trading venue information (MEXC, Bitget)
- ◆ Price target gives actionable insight
- ◆ Balance between technical details and market speculation

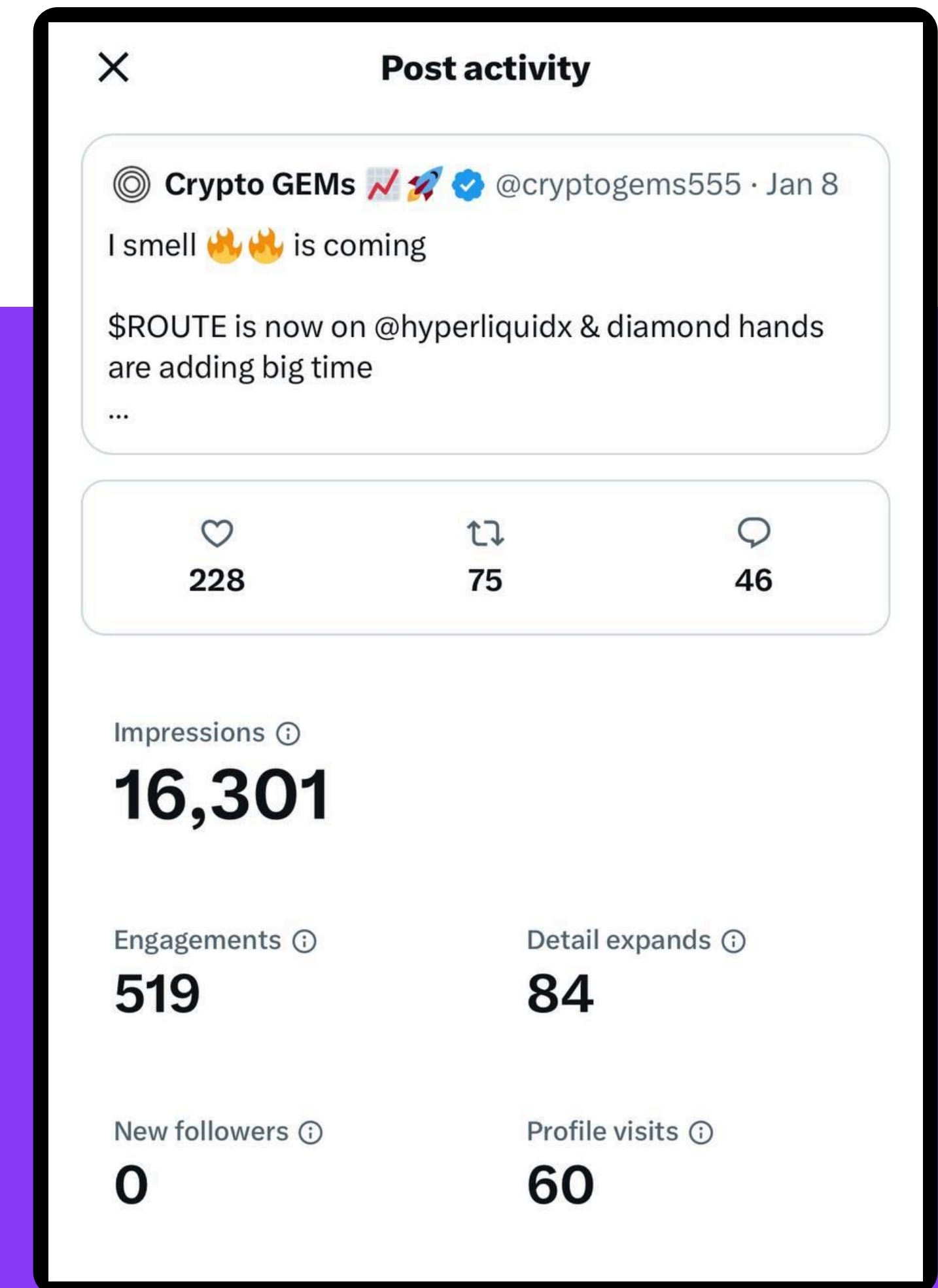
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2. Crypto Gems

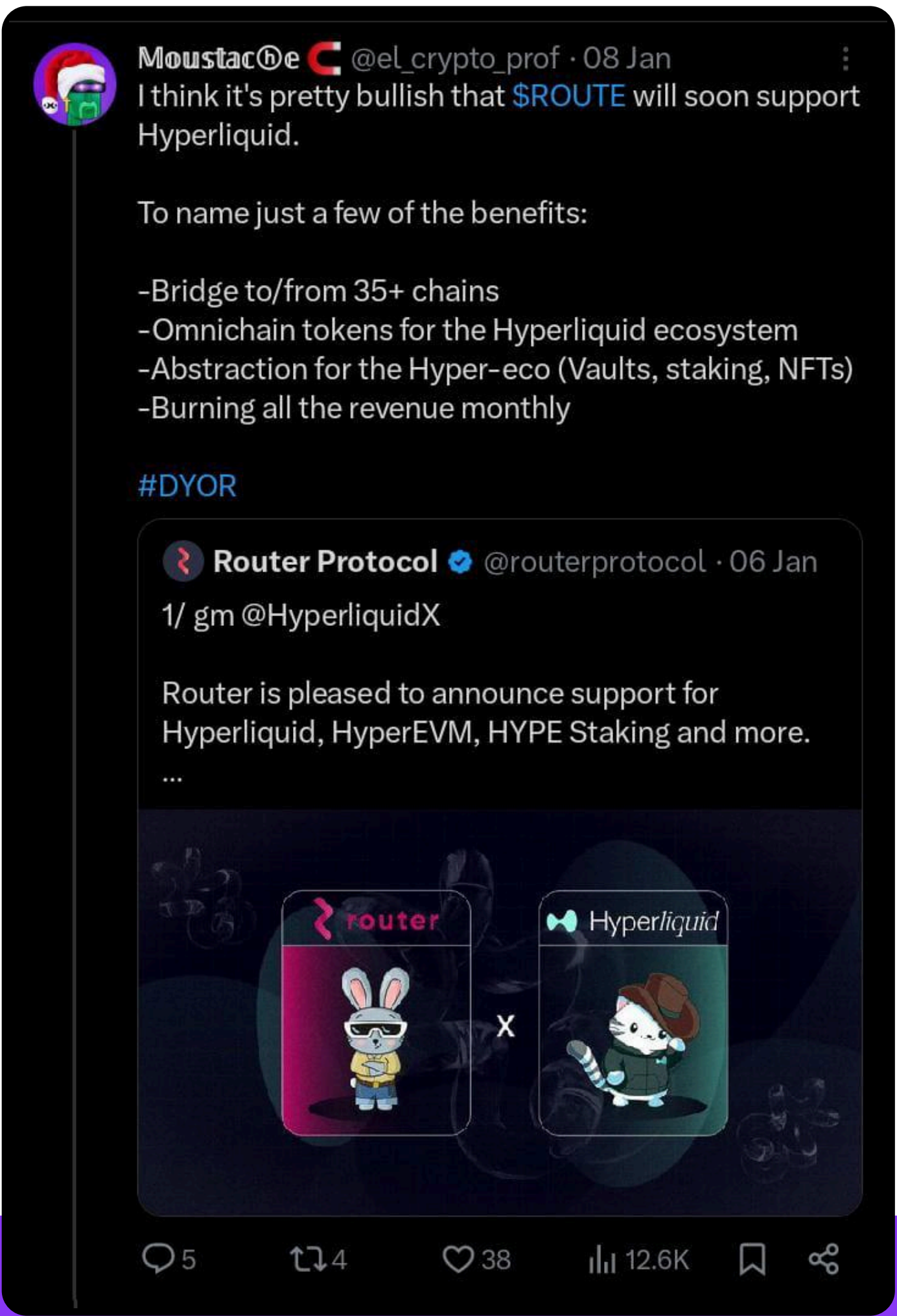
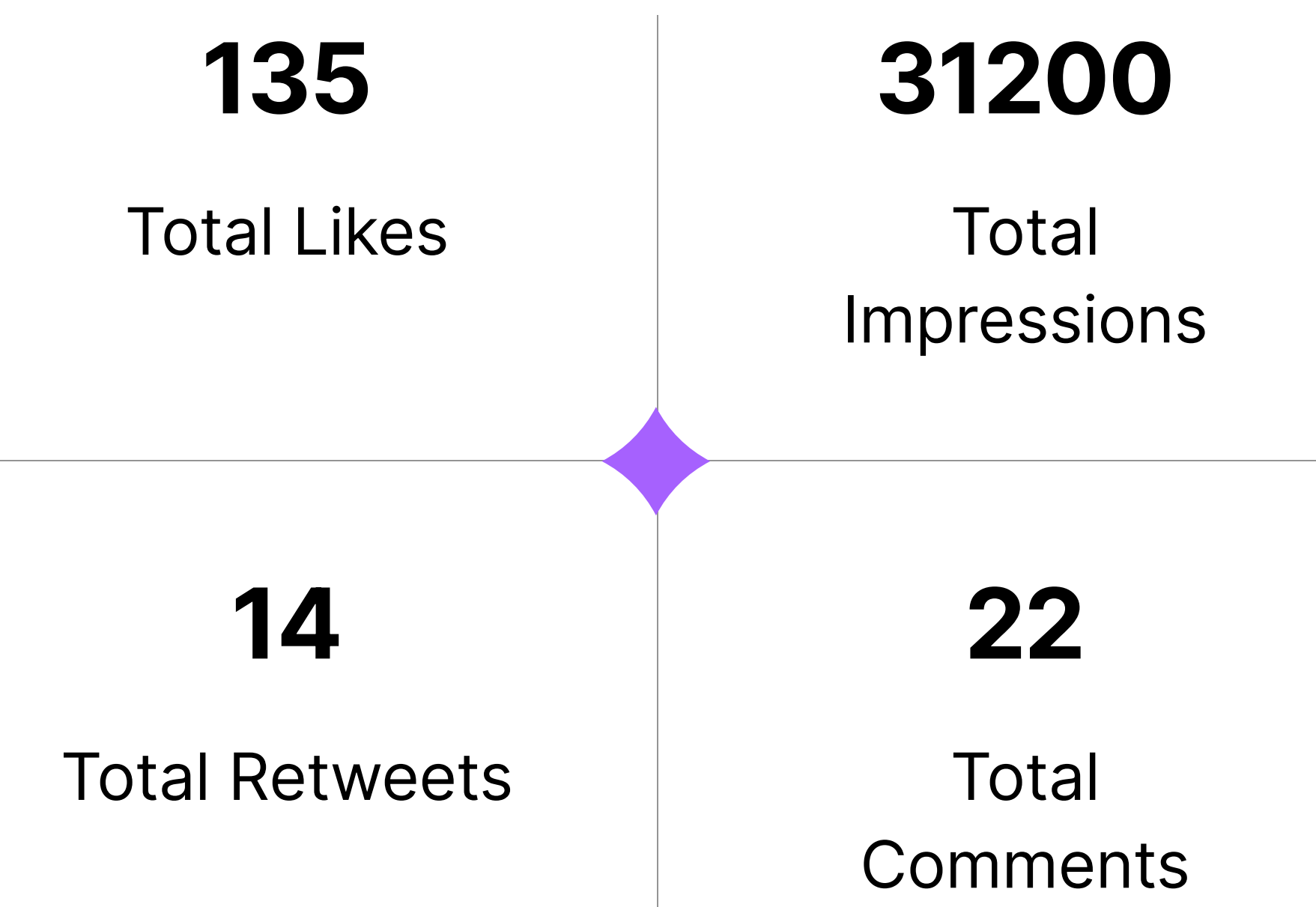


Why this KOL outperformed In terms of impression share?

- ◆ Energetic tone with strategic emoji use
- ◆ "GIGACHAD" terminology resonates with crypto audience
- ◆ Breaking down complex features into digestible points
- ◆ Created urgency ("God candles coming")
- ◆ Clear focus on immediate opportunity

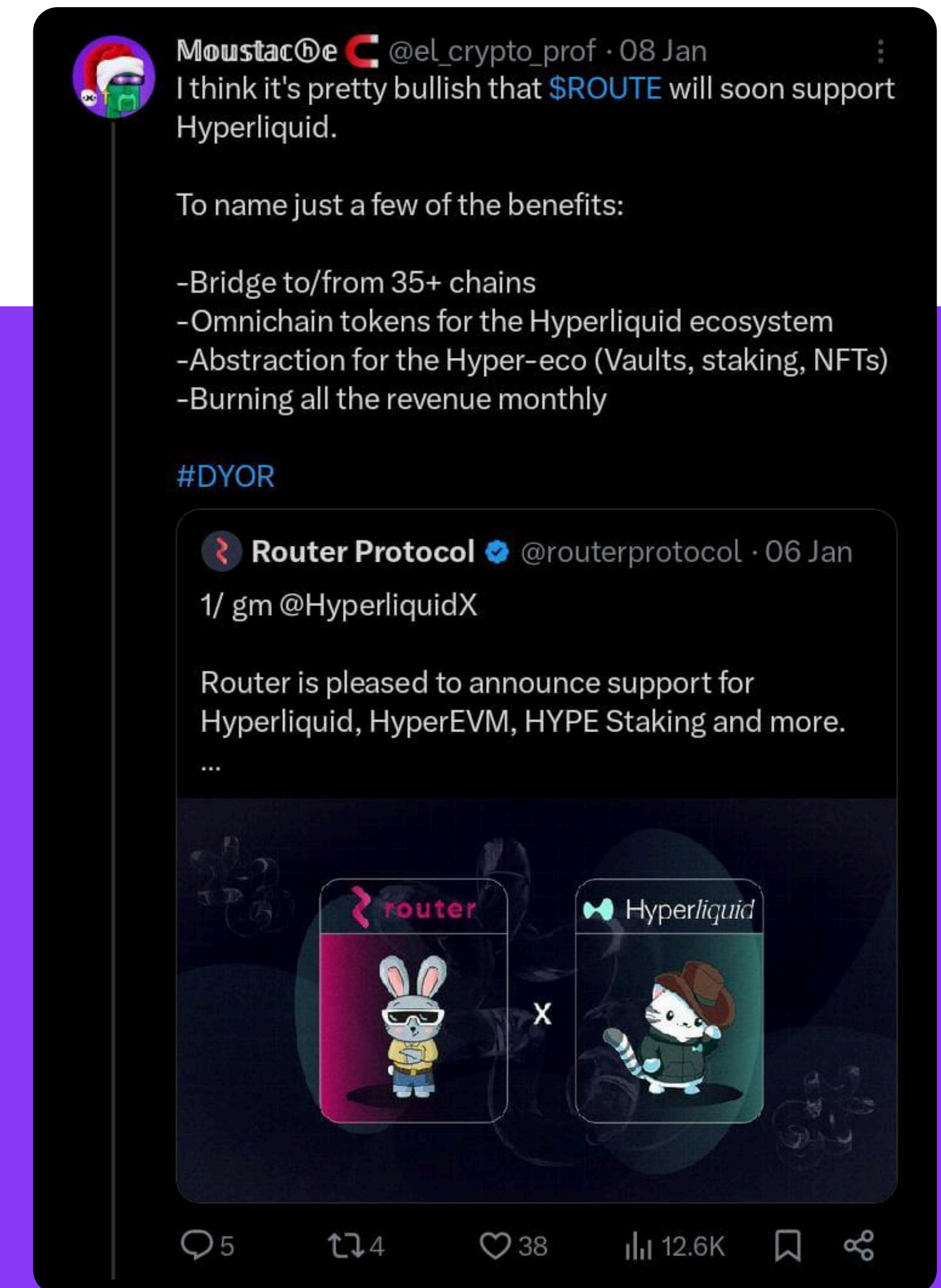


3. Moustache



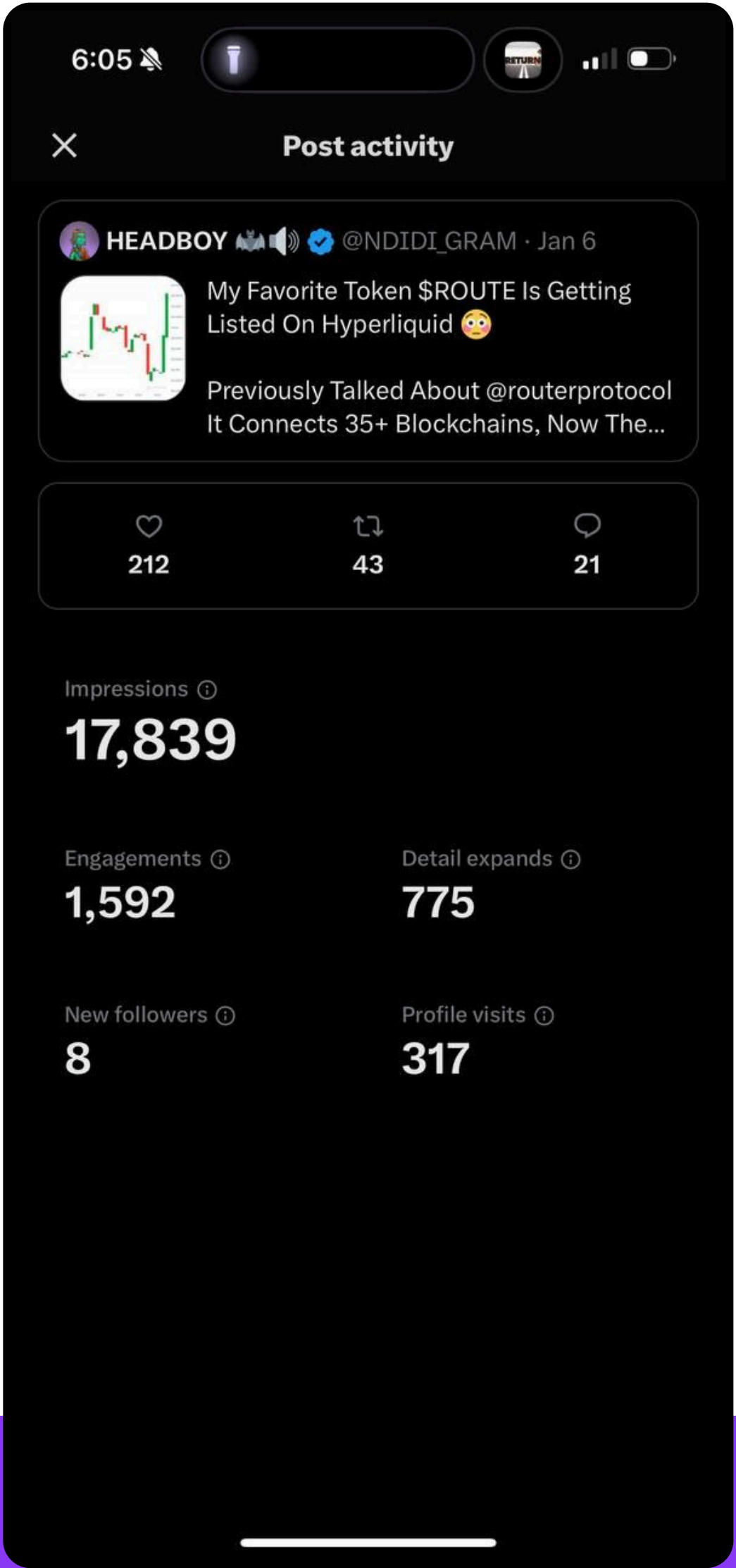
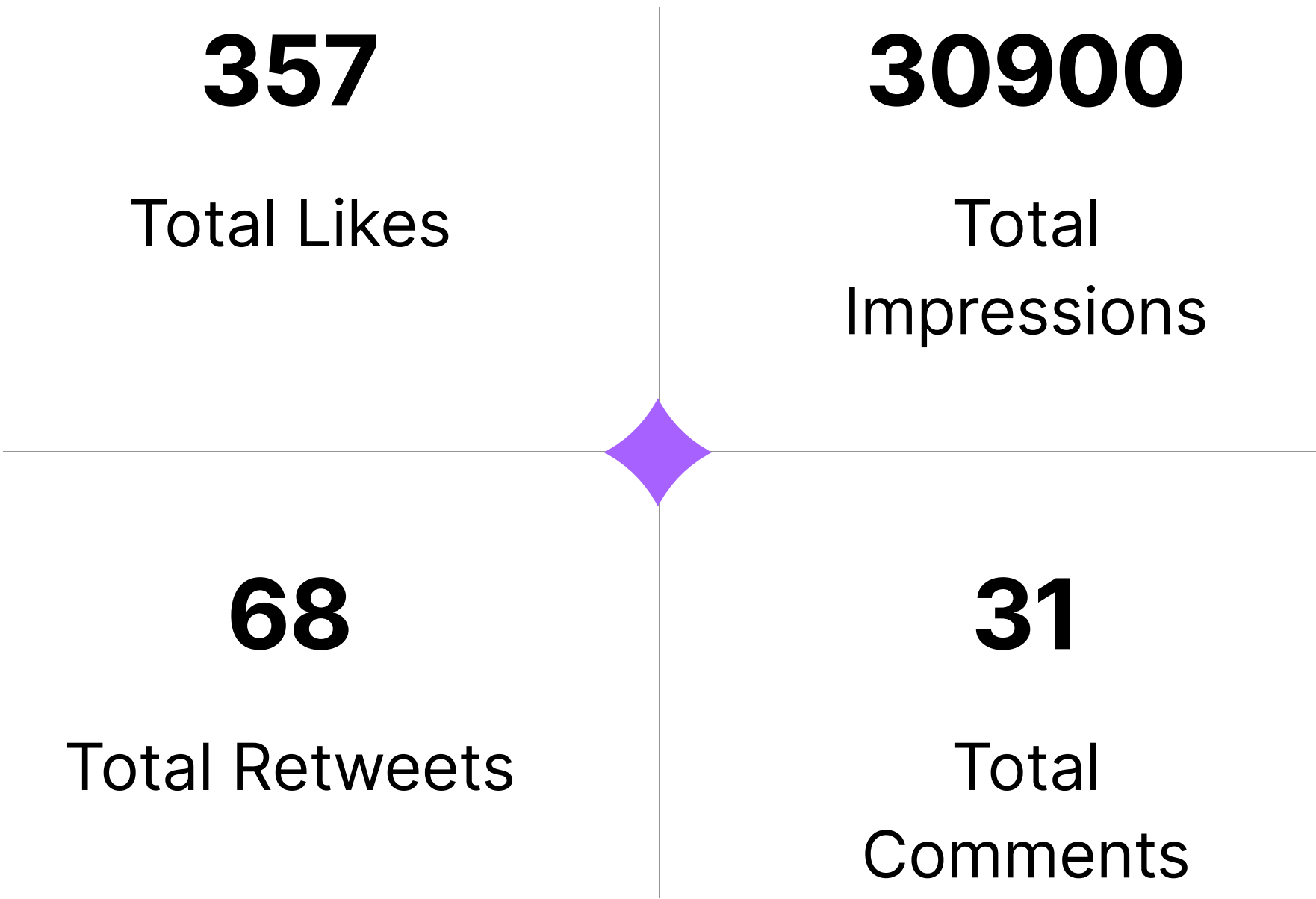
Why this KOL could not perform

- ◆ Despite best efforts, this KOL did not personalise and just copied our sample tweet
- ◆ The result sometimes you have to trade quality for speed and intun be satisfied with below average results



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4. Headboy

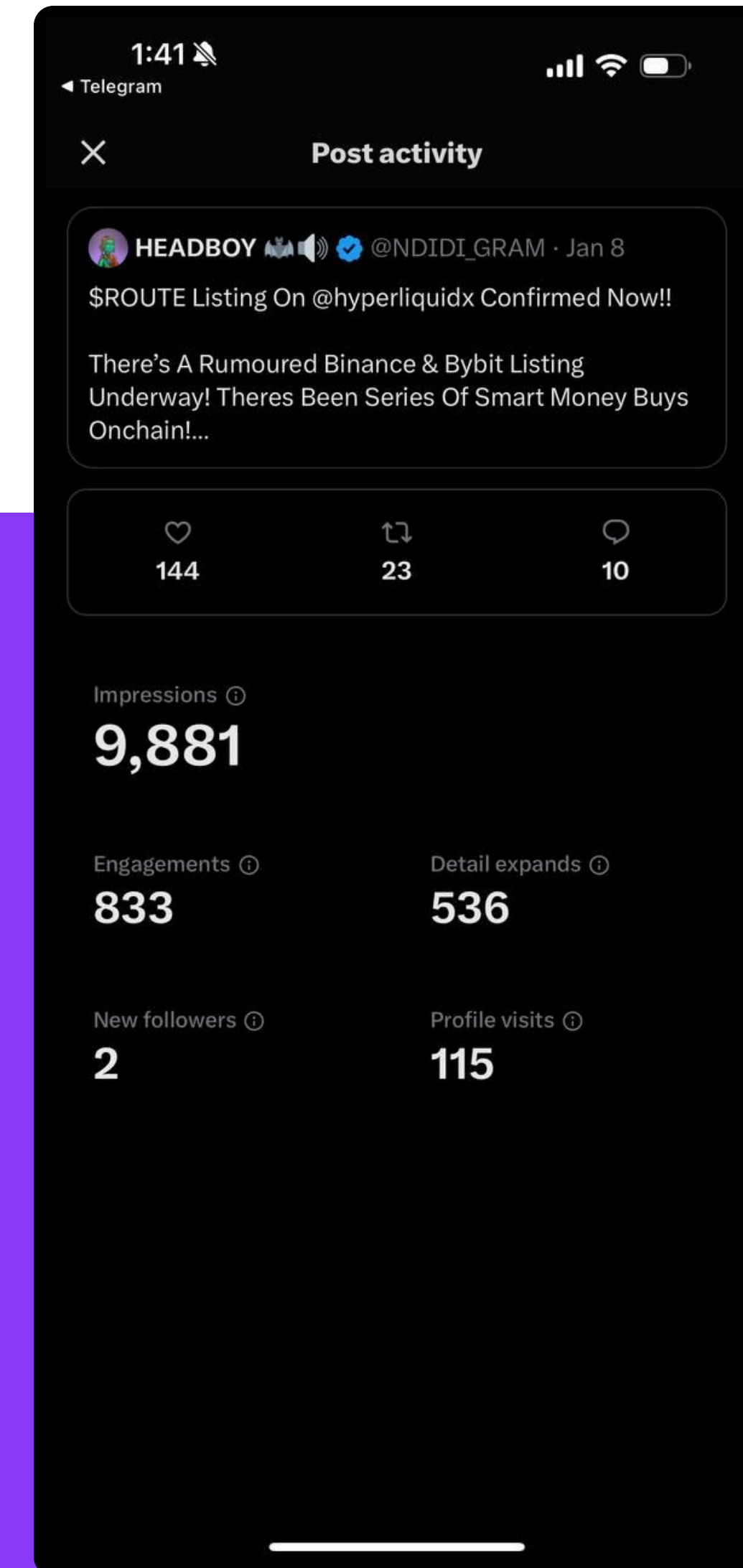


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Why this KOL outperformed In terms of discoverability and engagements?

Success Elements:

- ◆ Personal endorsement angle
- ◆ Clear comparative advantage presentation
- ◆ Focus on undervaluation narrative
- ◆ Strategic integration of multiple benefits
- ◆ Practical trading advice with rewards angle



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5. CyrilXBT

250

Total Likes

29900

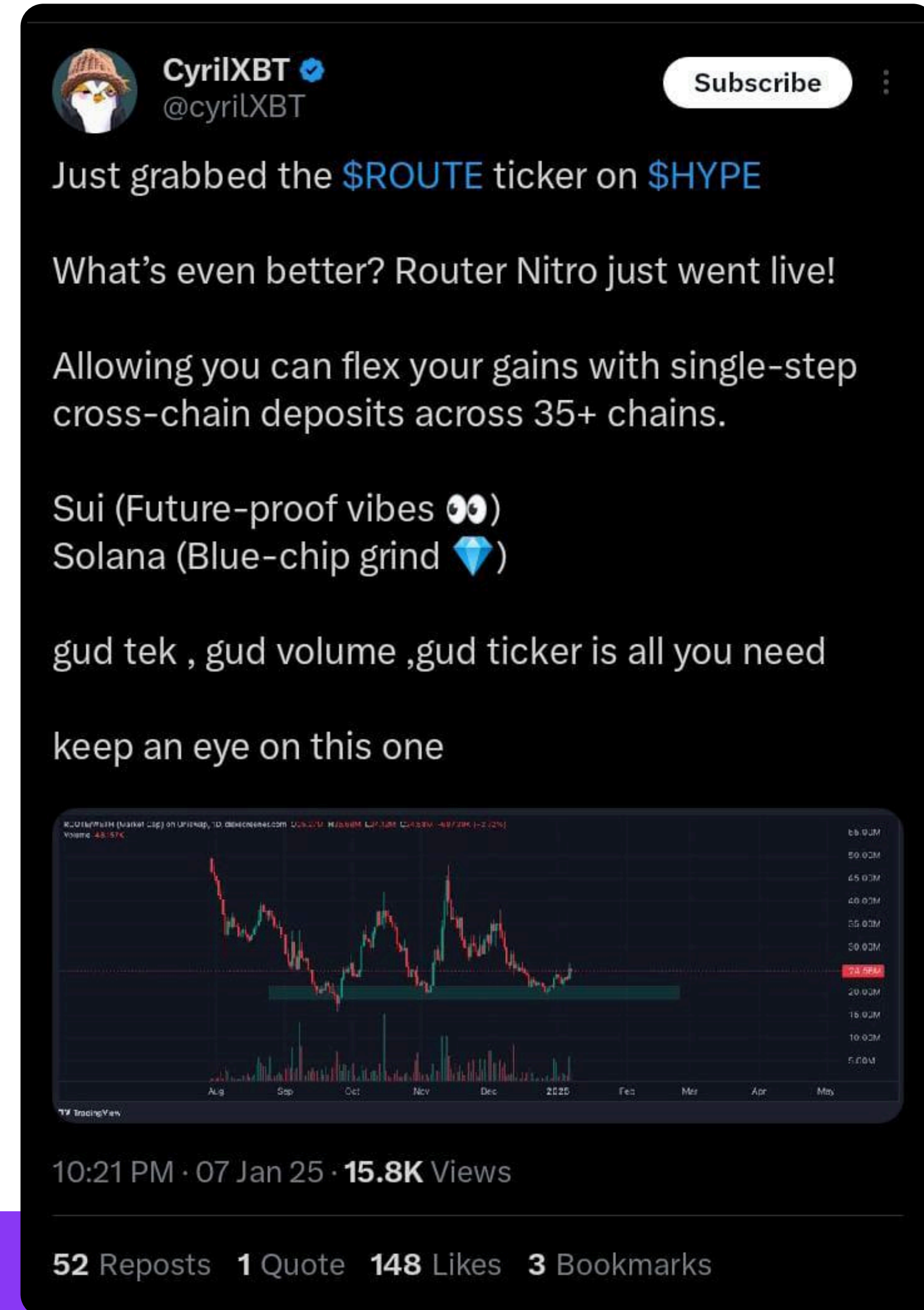
Total Impressions

82

Total Retweets

24

Total Comments

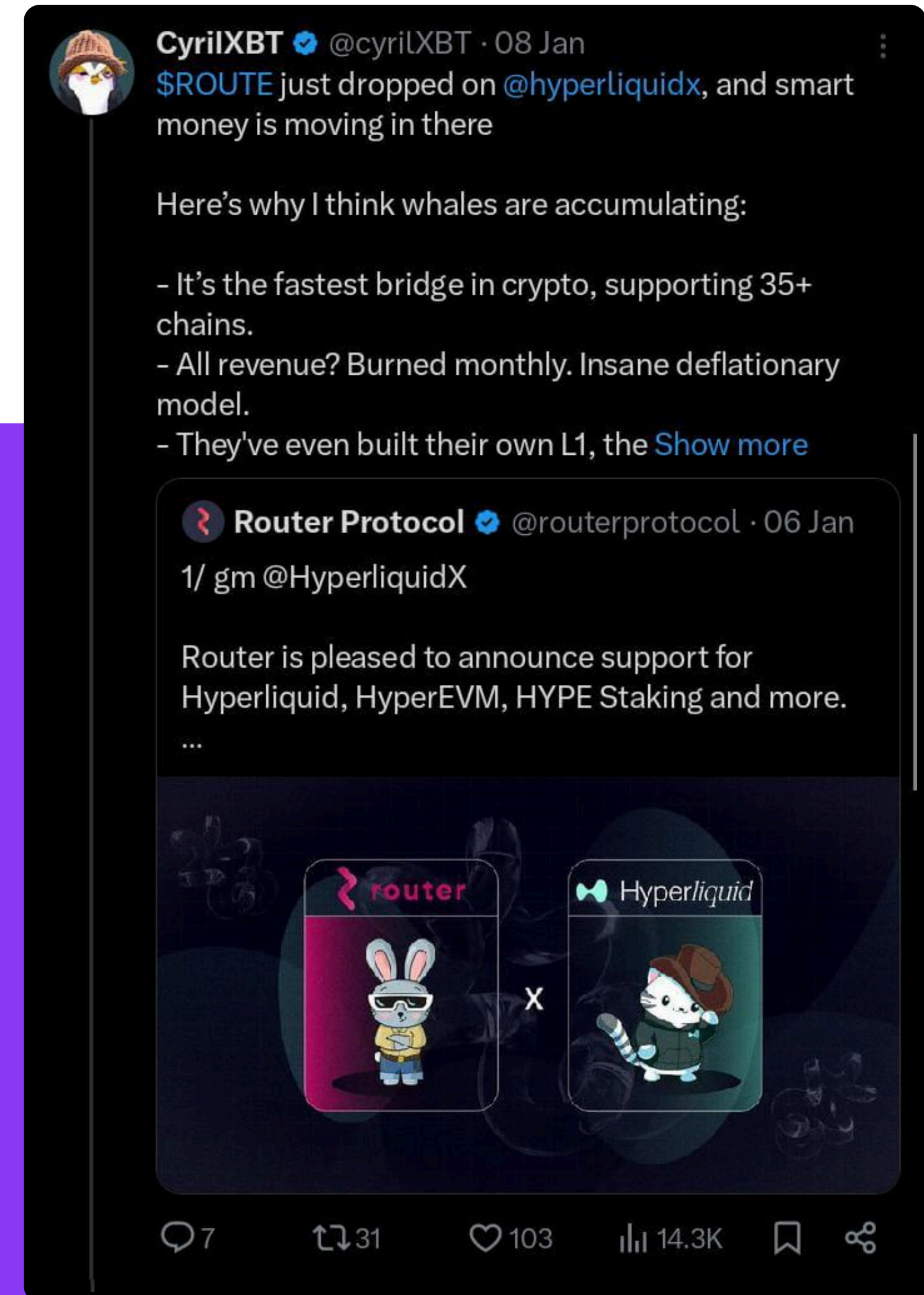


Why this KOL could not perform

Cyril is not known for giving technical charts, the account is not a trader.

The account is more like a degen

Sometimes, we require a free hand in content strategy and something needs to be naturally aligned to the KOL, not forced.



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6. Tobi

310

Total Likes

27000

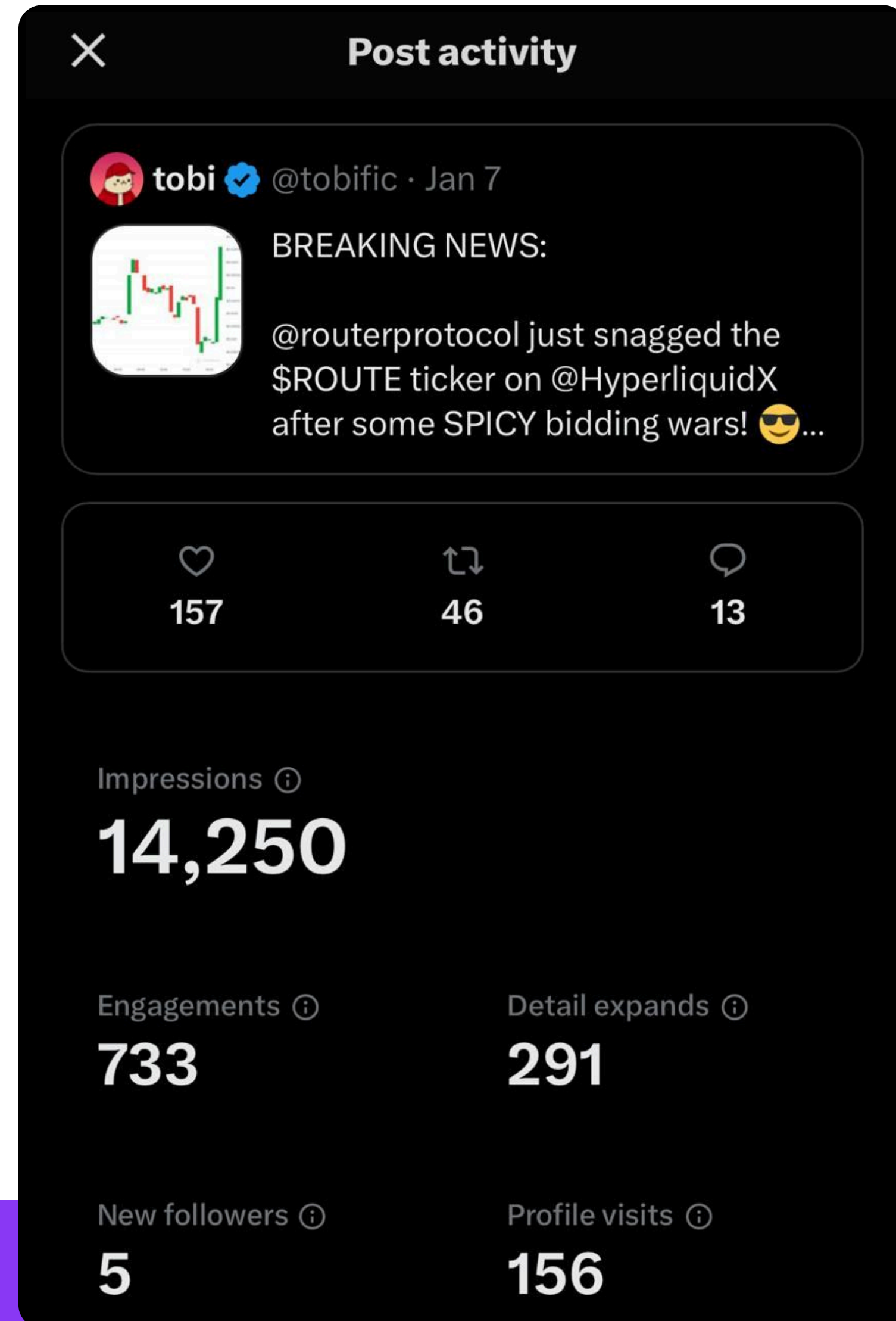
Total Impressions

81

Total Retweets

28

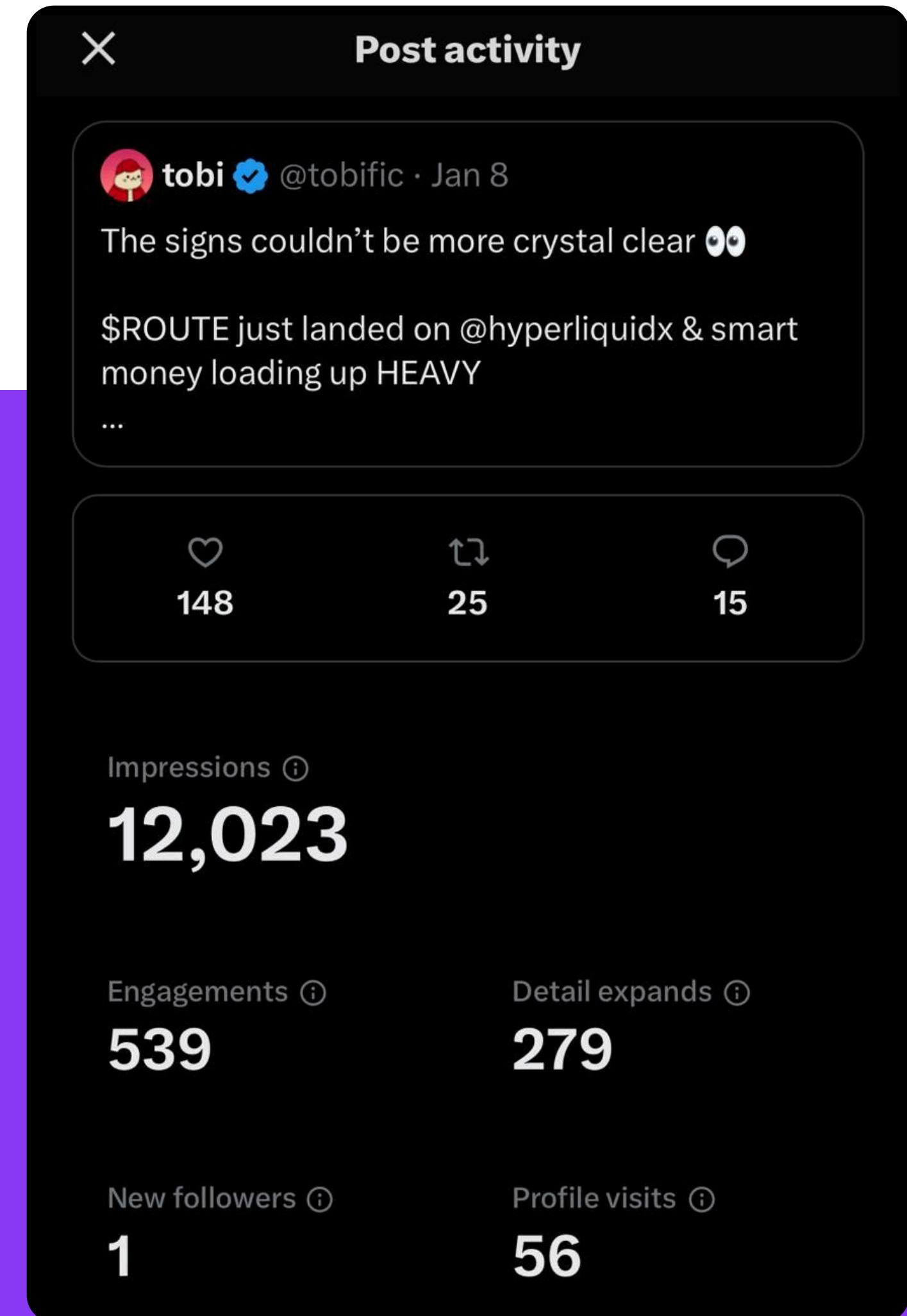
Total Comments



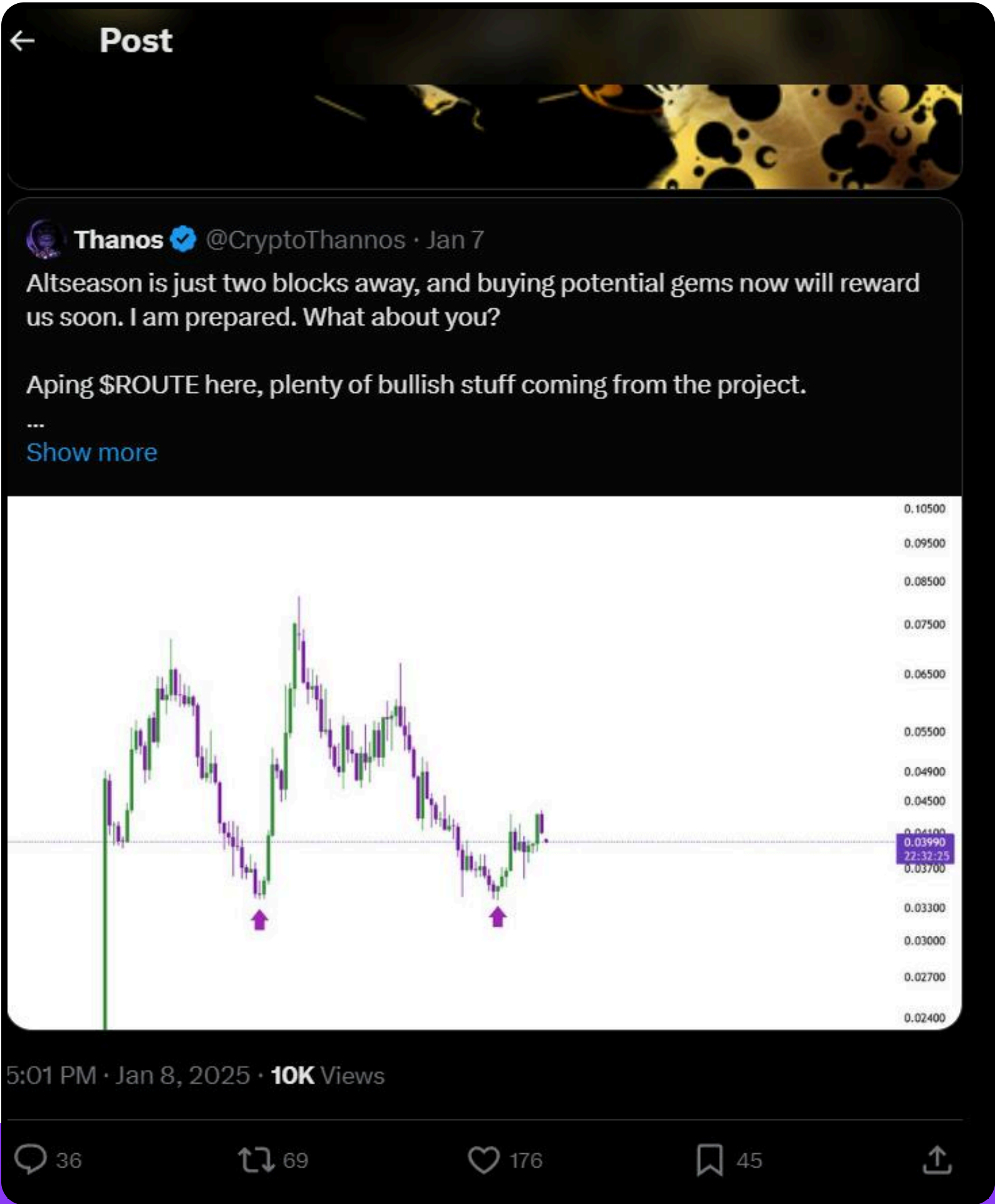
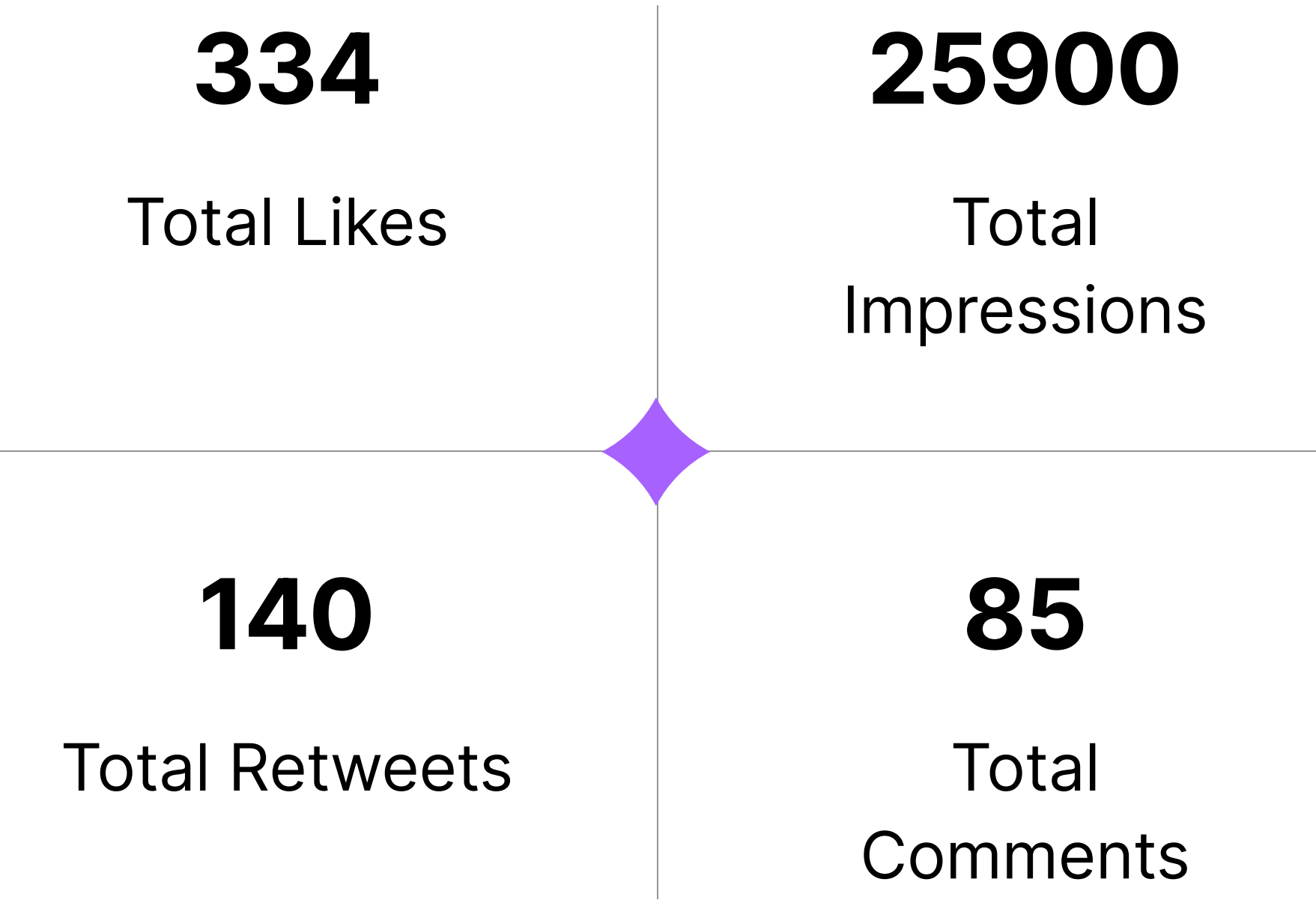
Our Nano KOL strategy Delivering wonders

Success Elements:

- ◆ "BREAKING NEWS" hook
- ◆ FOMO-inducing language
- ◆ Multi-chain advantage emphasis
- ◆ Clear future catalysts mention
- ◆ Engaging call-to-action



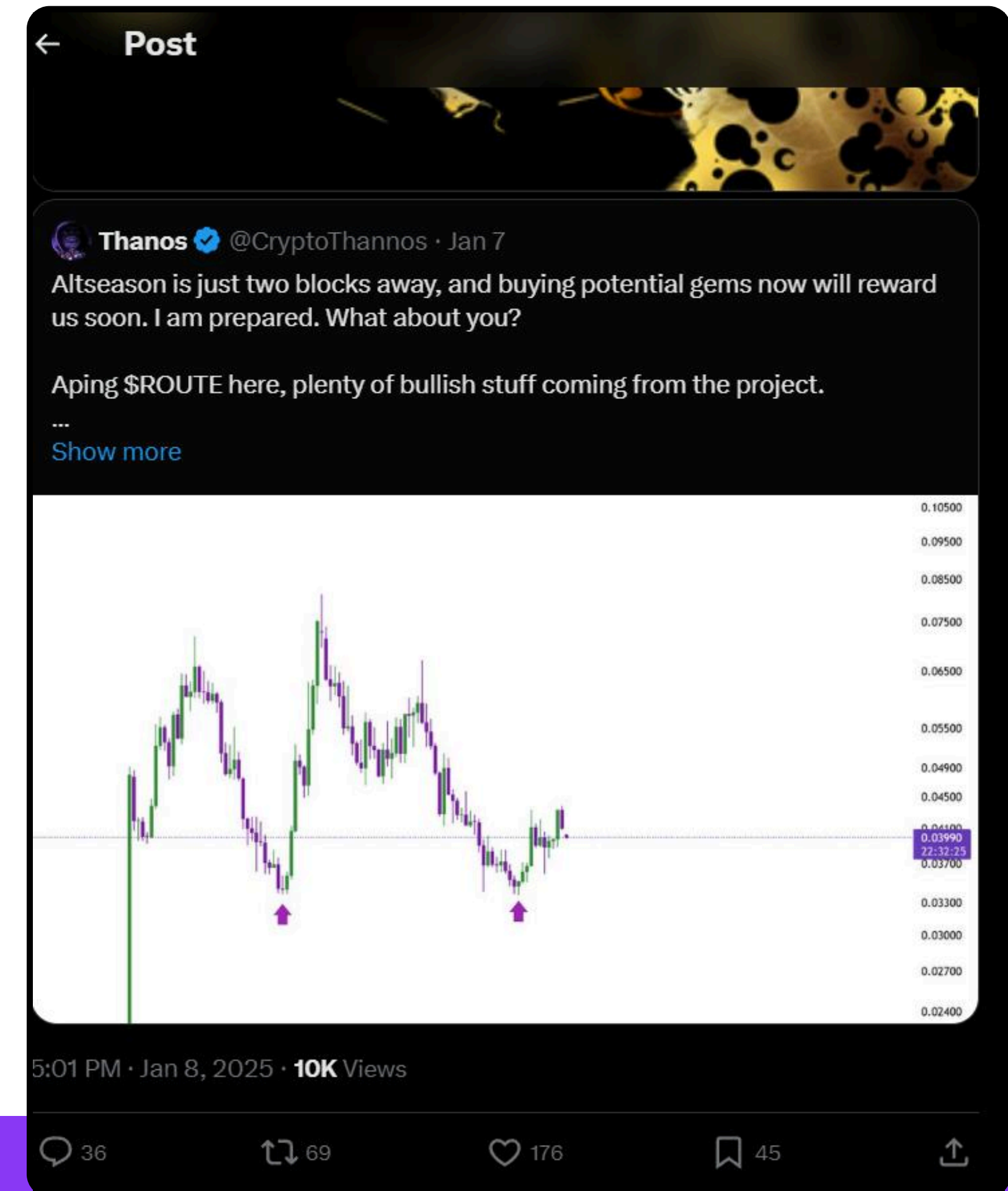
7. Thanos



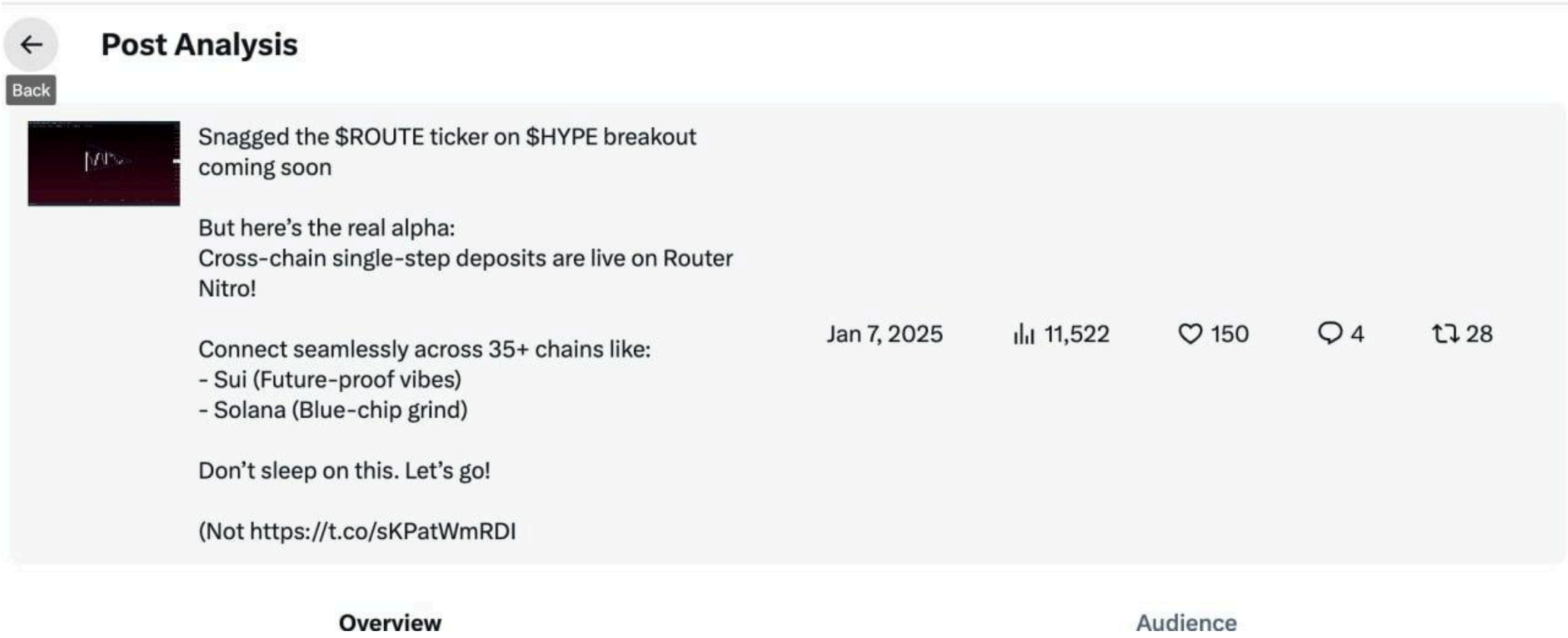
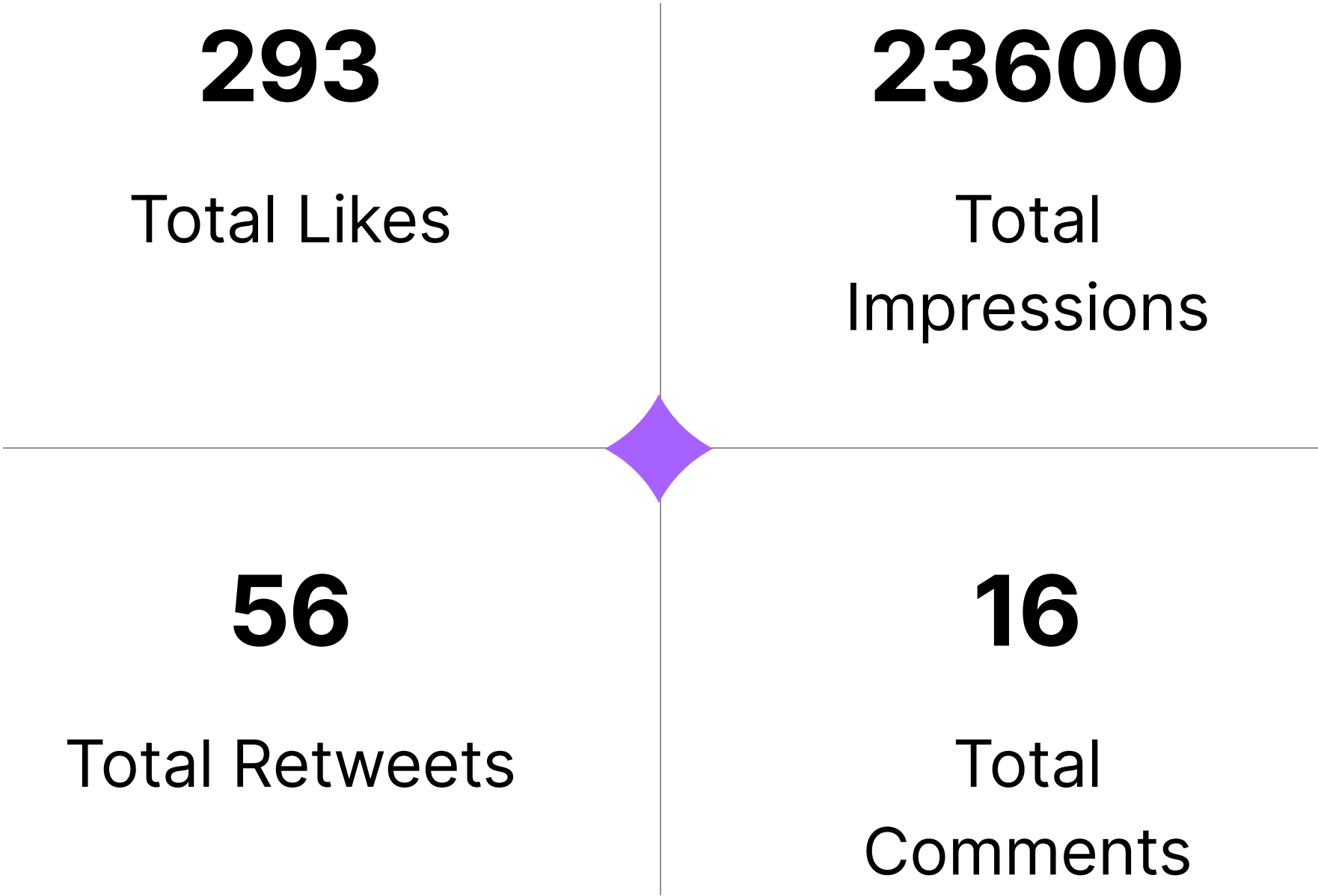
7. Thanos

Delivering bang for buck

- ◆ Market timing narrative
- ◆ Technical analysis inclusion
- ◆ Token burn emphasis
- ◆ Community engagement (@mentions)
- ◆ Clear problem-solution format



8. Dami-Def



8. Dami-Def

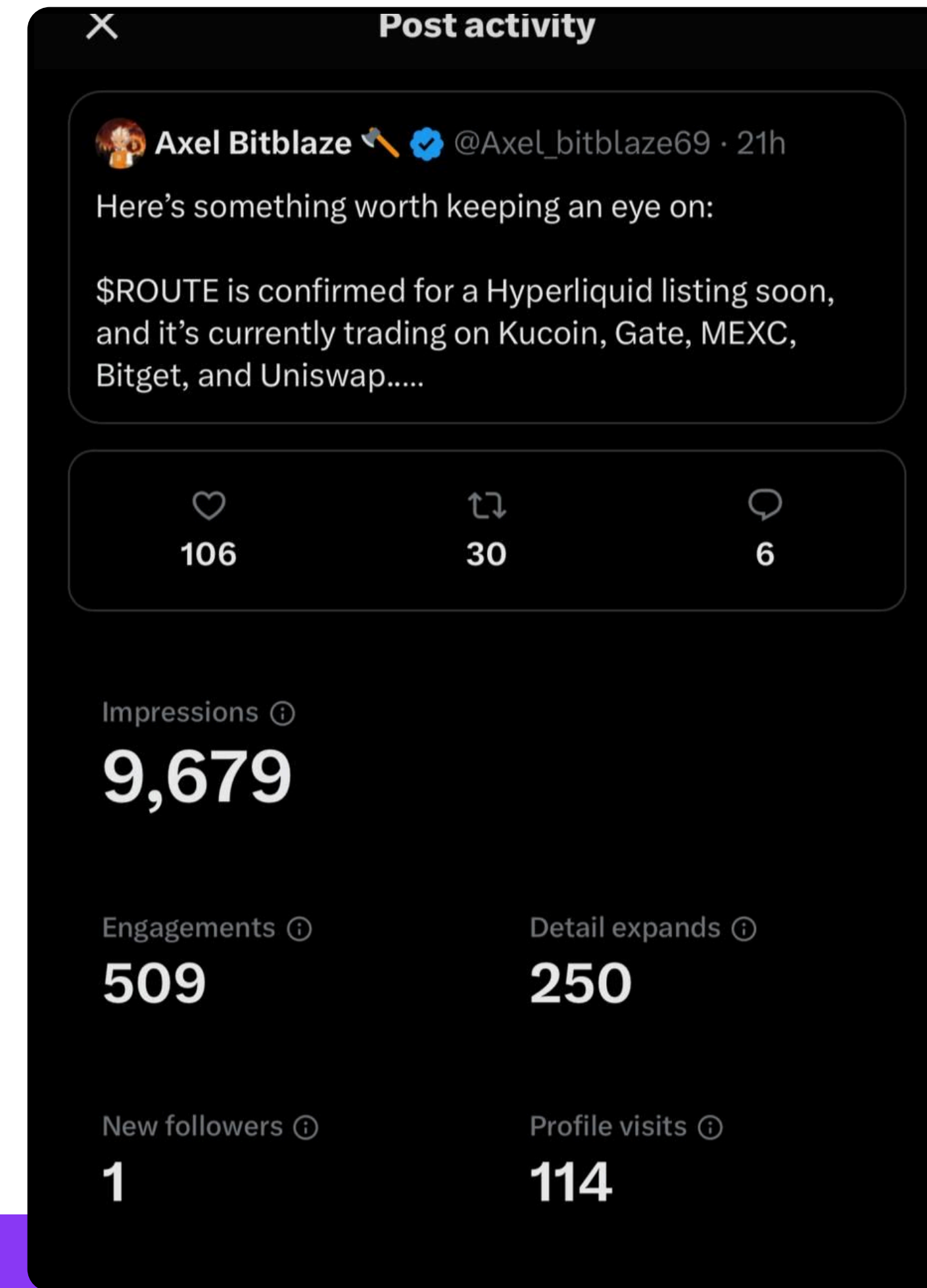
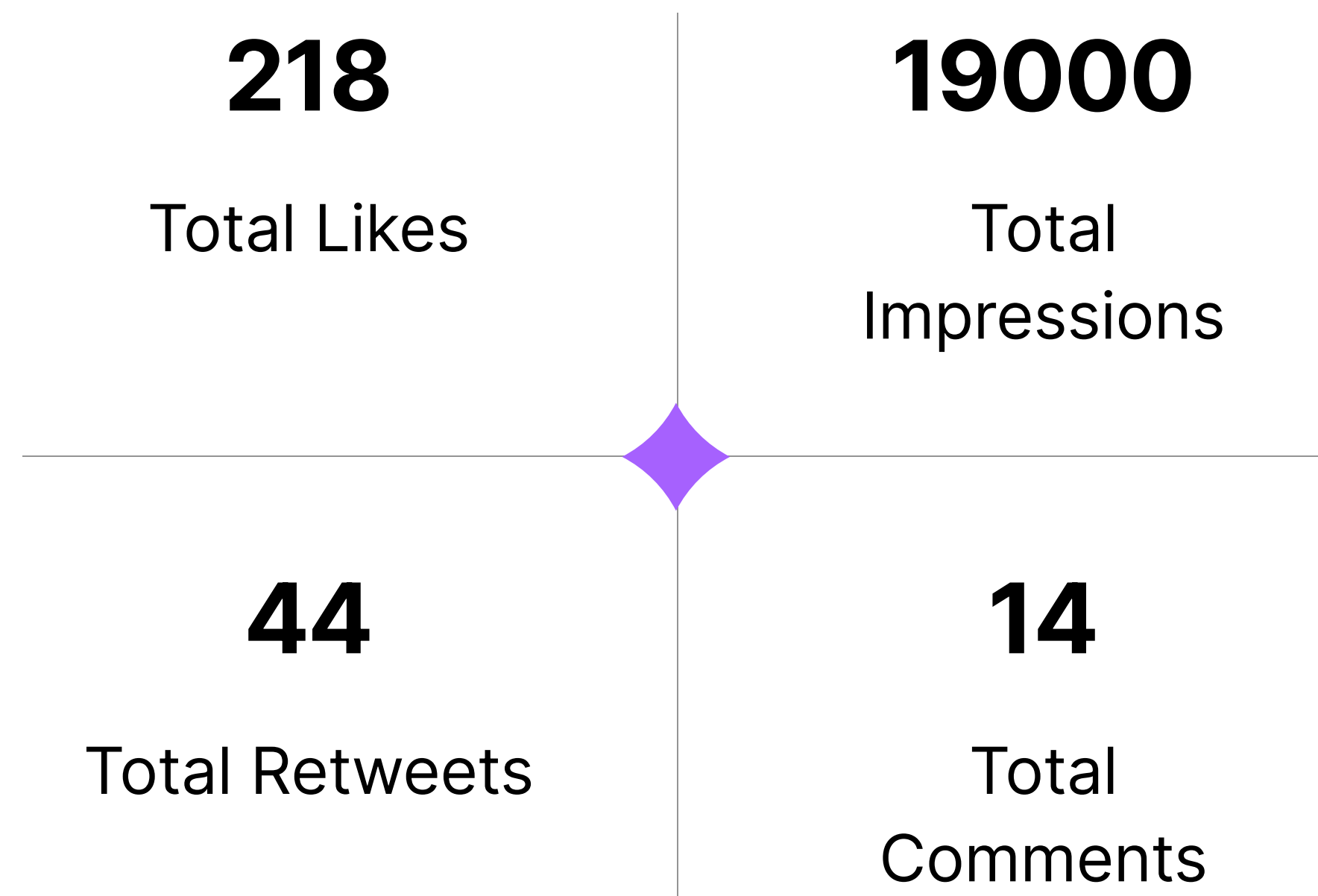
Our Learnings:

- ◆ Could have added more unique insights
- ◆ Should have Included a personal perspective



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9. Axel Bitblaze

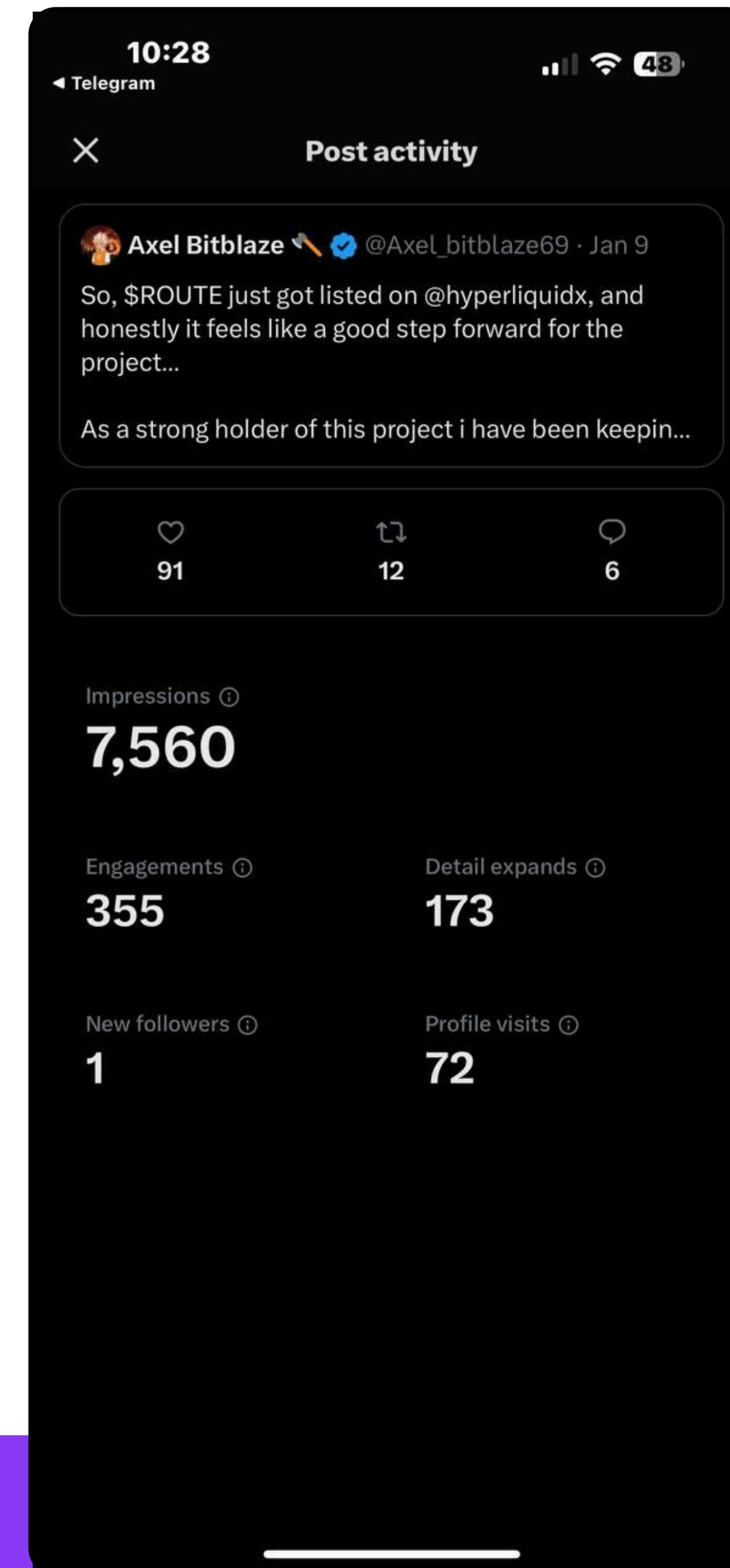


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9. Axel Bitblaze

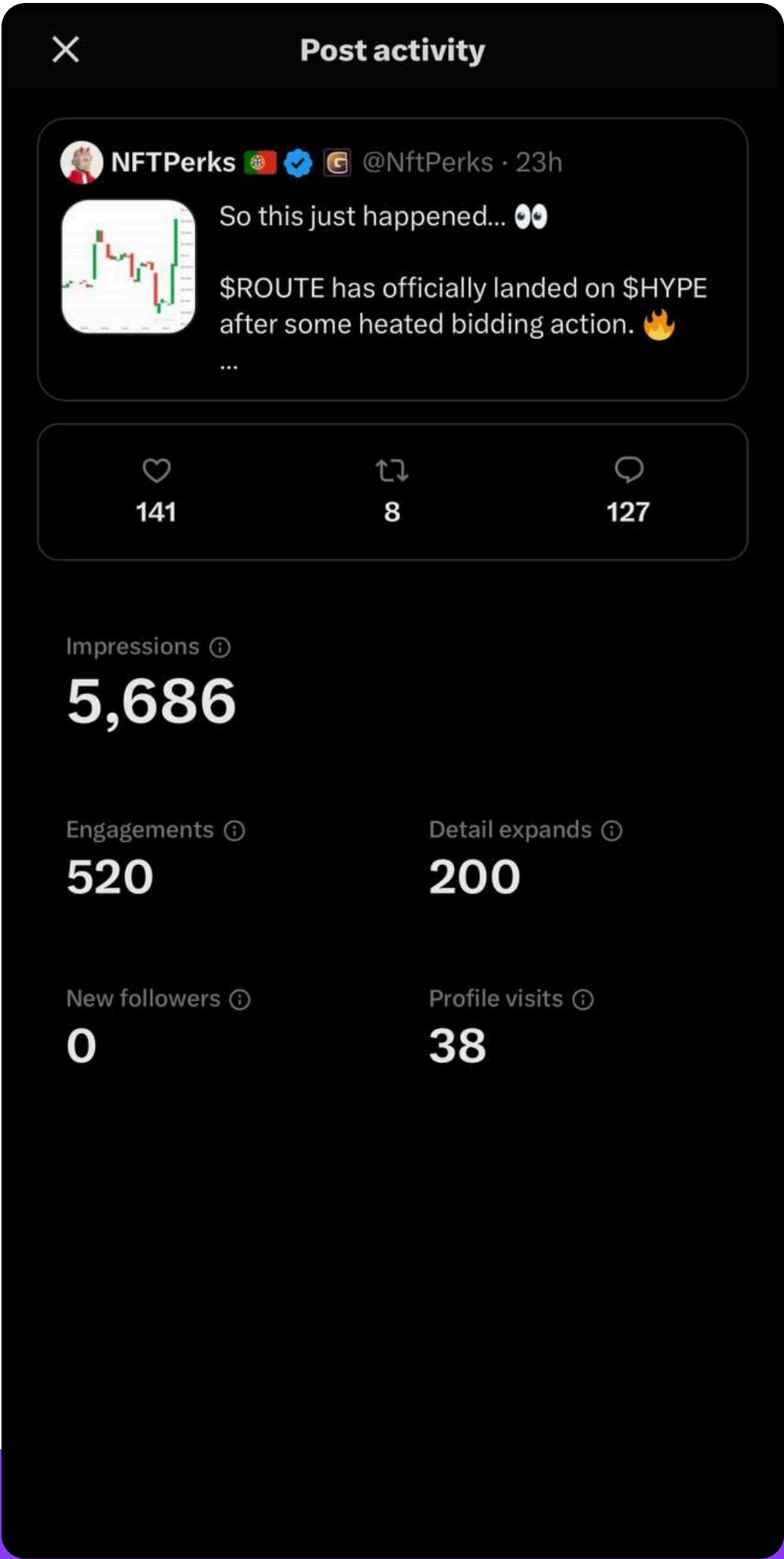
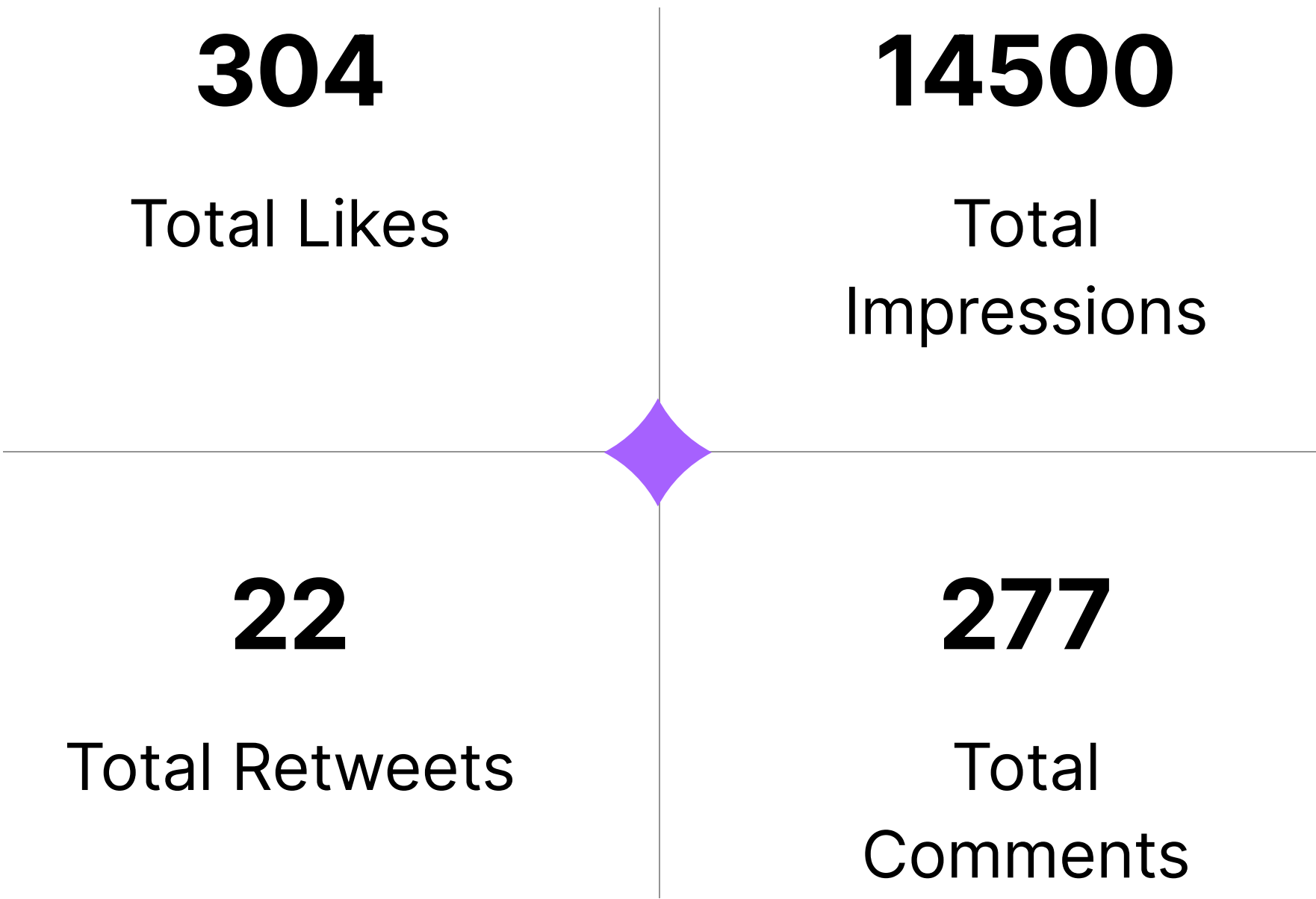
Success Elements:

- ◆ Detailed analysis format
- ◆ Clear numbered points
- ◆ Long-term perspective
- ◆ Balanced view of opportunities
- ◆ Professional tone



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10. NFT Perks

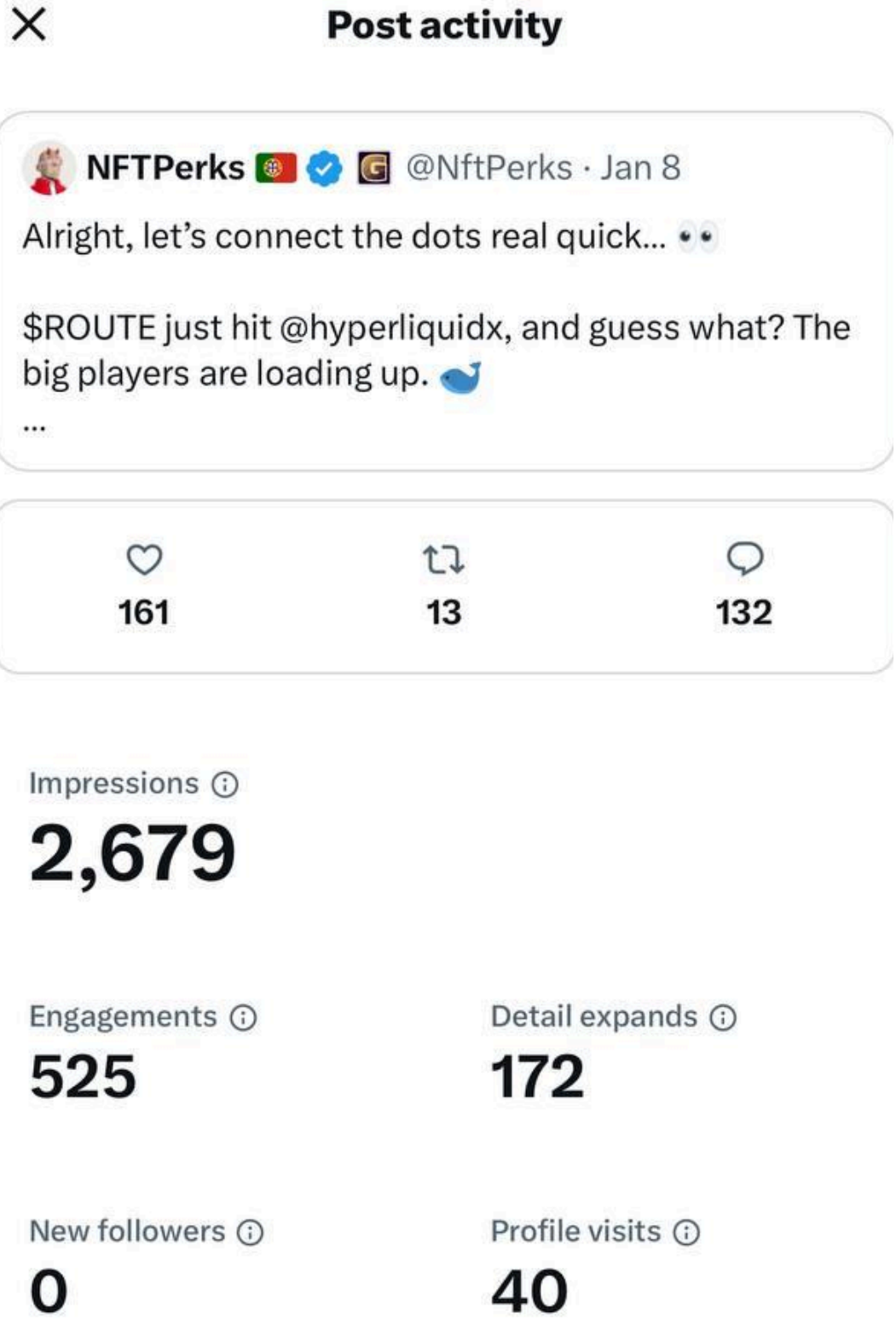


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10. NFT Perks

Our learnings

- ◆ KOL's from a specific genre like NFTs would not perform for other projects



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11. DeFi Warhol

237

Total Likes

9940

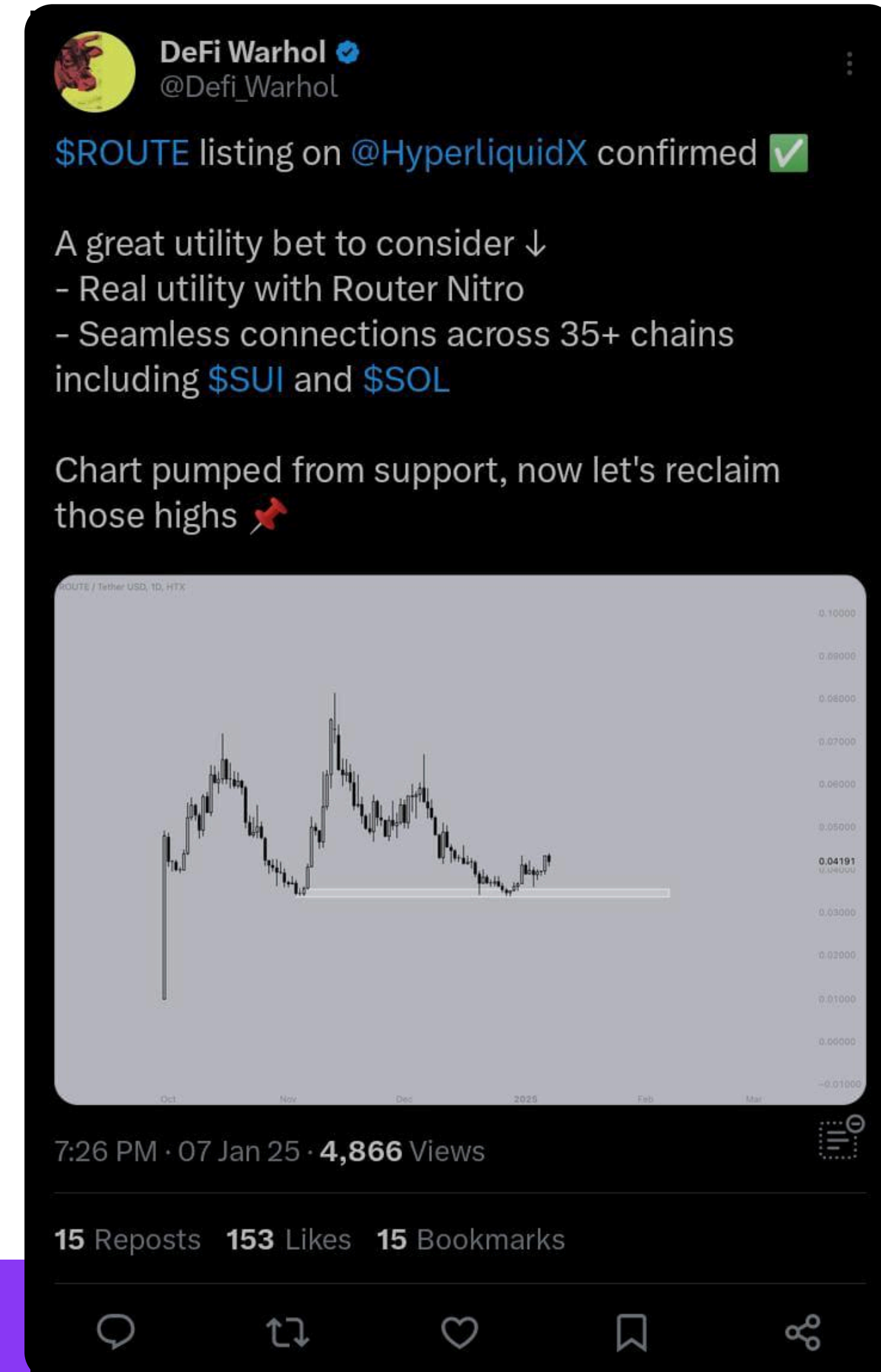
Total Impressions

15

Total Retweets

20

Total Comments



11. DeFi Warhol

How to Improve

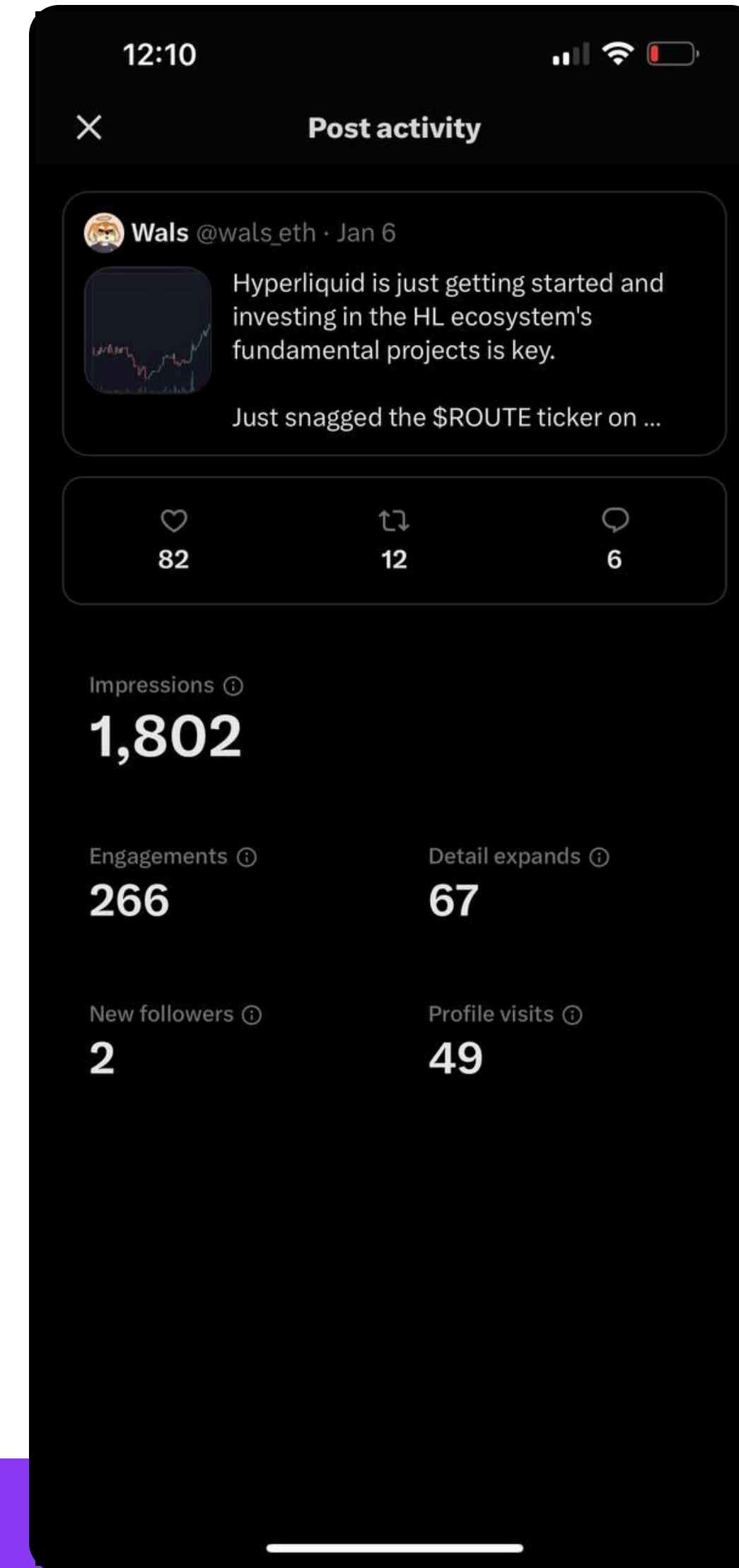
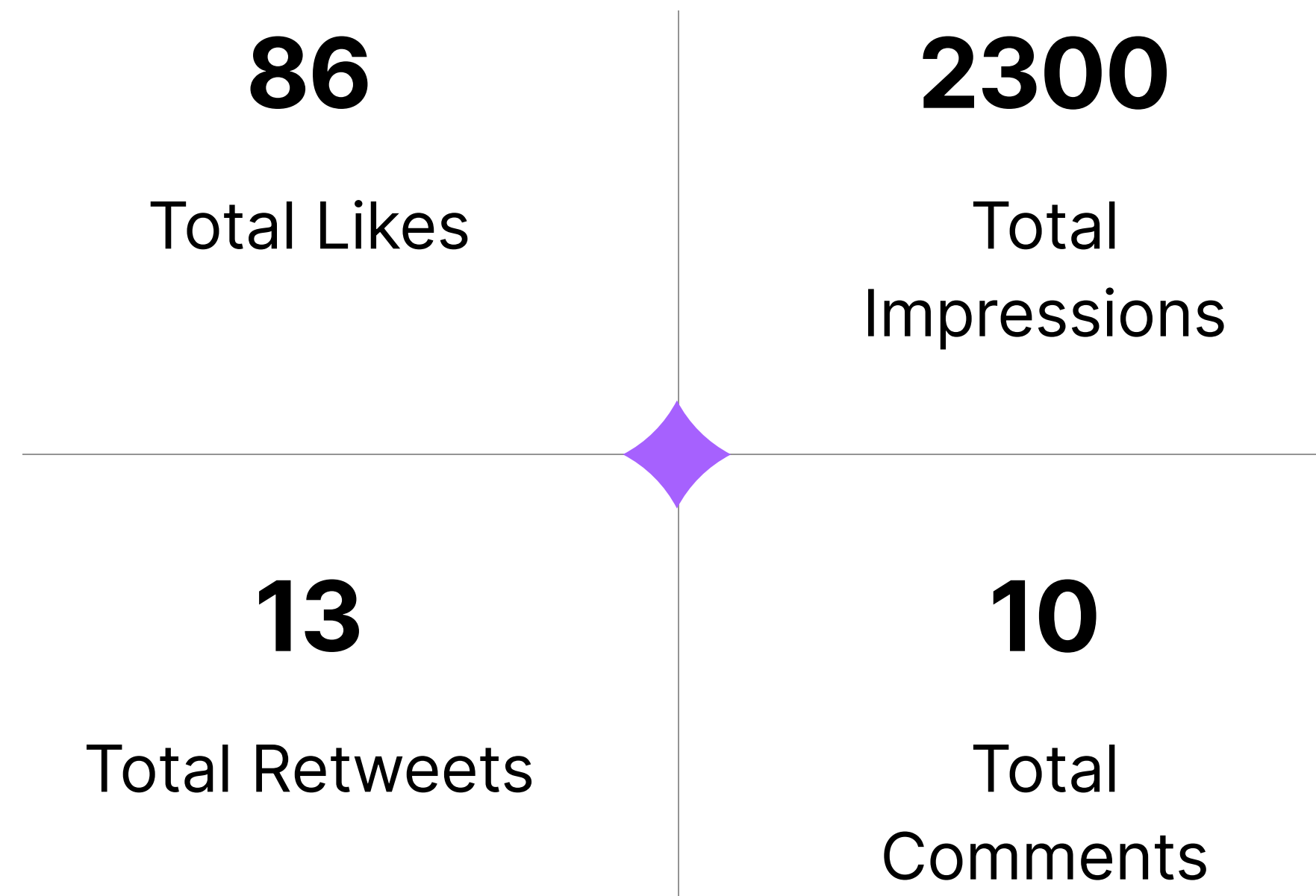
- ◆ Add stronger news hook
- ◆ Include specific price targets
- ◆ Create more urgency
- ◆ Add personal trading narrative
- ◆ Use more engaging visuals



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12. Walls

Our Nano KOL strategy allowed the project to save upto **10K dollars**.

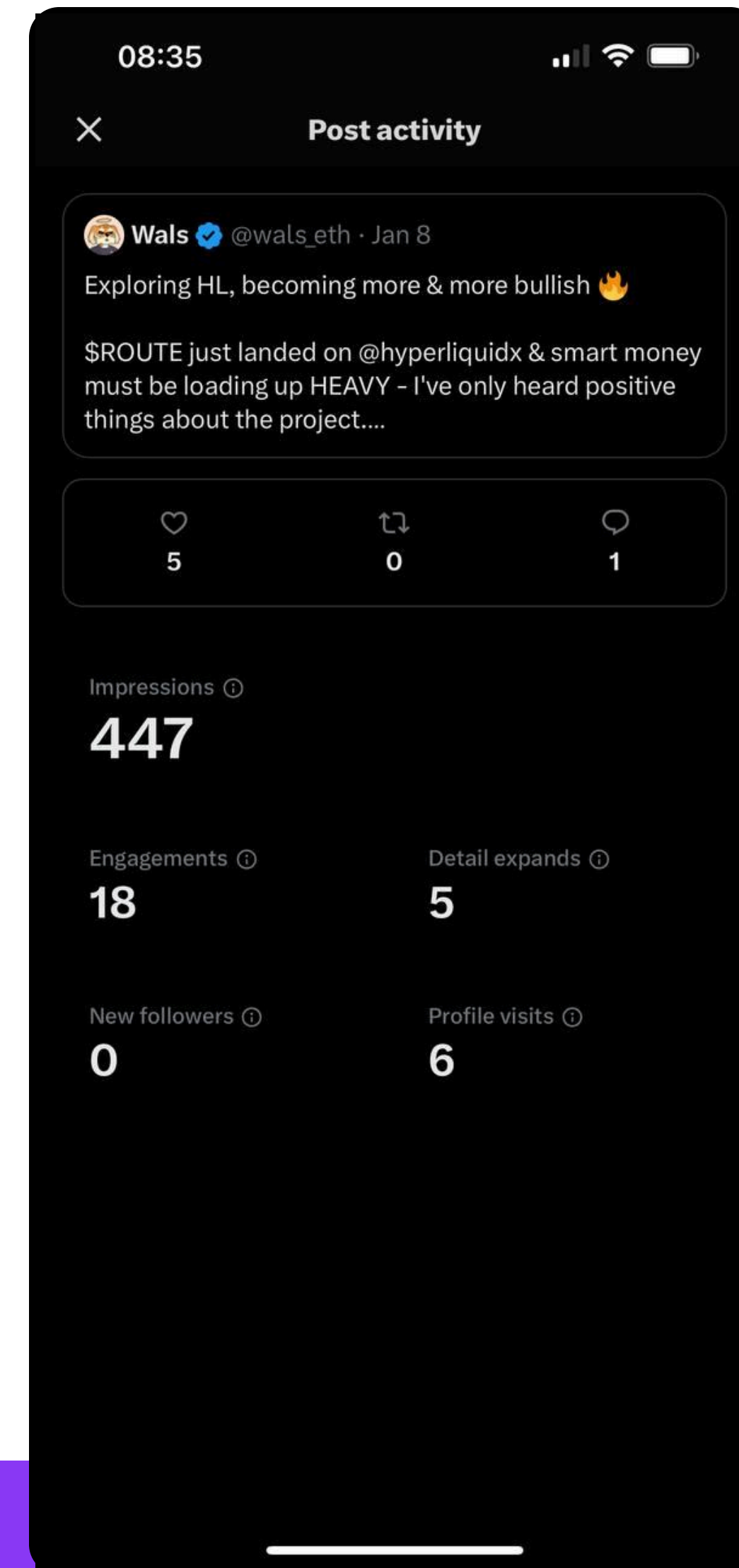


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12. Walls

How to Improve

- ◆ Significantly shorten content
- ◆ Focus on one strong narrative
- ◆ Add clear price targets
- ◆ Create immediate call-to-action
- ◆ Use more engaging formatting



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Reviews

“Their execution speed was actually insane fr fr. These guys had their finger on the X pulse 24/7 - absolute chads when it comes to crypto Twitter. We literally just kicked back while they handled everything - from picking based KOLs to crafting 200 IQ campaign strats and crunching those juicy metrics.

Ampli5 team delivered MASSIVE for Router Protocol, no cap!”

Anshul Dhir

Marketing advisor

